



# 35<sup>th</sup> Annual J.P. Morgan Healthcare Conference

**John F. Crowley, Chairman and Chief Executive Officer**

**January 10, 2017**

# Safe Harbor

*This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 relating to preclinical and clinical development of our product candidates, the timing and reporting of results from preclinical studies and clinical trials, the prospects and timing of the potential regulatory approval of our product candidates, commercialization plans, financing plans, and the projected cash position for the Company. In particular, this presentation relates to the preliminary data from a global Phase 1/2 study (ATB200-02) to investigate ATB200/AT2221. The inclusion of forward-looking statements arising from this preliminary data and study should not be regarded as a representation by us that any of our plans will be achieved. Any or all of the forward-looking statements in this presentation may turn out to be wrong and can be affected by inaccurate assumptions we might make or by known or unknown risks and uncertainties. For example, with respect to statements regarding the goals, progress, timing, and outcomes of discussions with regulatory authorities, and in particular the potential goals, progress, timing, and results of preclinical studies and clinical trials, actual results may differ materially from those set forth in this release due to the risks and uncertainties inherent in our business, including, without limitation: the potential that results of clinical or preclinical studies indicate that the product candidates are unsafe or ineffective; the potential that it may be difficult to enroll patients in our clinical trials; the potential that regulatory authorities, including the FDA, EMA, and PMDA, may not grant or may delay approval for our product candidates; the potential that we may not be successful in commercializing Galafold in Europe or our other product candidates if and when approved; the potential that preclinical and clinical studies could be delayed because we identify serious side effects or other safety issues; and the potential that we will need additional funding to complete all of our studies. Further, the results of earlier preclinical studies and/or clinical trials may not be predictive of future results. The preliminary data and Phase 1/2 study discussed herein is inherently preliminary and early in the study, derived from a limited patient set, and later trial results with this patient set or others may not be consistent with these preliminary results. With respect to statements regarding projections of our cash position, actual results may differ based on market factors and our ability to execute operational and budget plans. In addition, all forward-looking statements are subject to other risks detailed in our Annual Report on Form 10-K for the year ended December 31, 2015 and Quarterly Report on Form 10-Q for the quarter ended September 30, 2016. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. All forward-looking statements are qualified in their entirety by this cautionary statement, and we undertake no obligation to revise or update this presentation to reflect events or circumstances after the date hereof.*

# Building a Top Global Biotech in Devastating Rare Diseases



FIRST ORAL PRECISION MEDICINE  
FOR FABRY DISEASE

**3**  
**PROGRAMS**  
IN CLINIC IN 3 RARE  
DISEASES

**1**  
**BREAKTHROUGH**  
THERAPY DESIGNATION

WORLD CLASS  
SCIENCE &  
DRUG  
DEVELOPMENT

**ATB200/AT2221**  
NOVEL TREATMENT PARADIGM  
FOR POMPE IN PHASE 1/2

TREATING  
PATIENTS IN  
24 COUNTRIES

**Two Phase 3**  
**PROGRAMS**  
(FABRY & EB)

**\$3B+ MARKET**  
OPPORTUNITY FOR  
CURRENT PIPELINE

PROTEIN  
ENGINEERING &  
GLYCOBIOLOGY

**\$331M CASH**  
**BALANCE**

# Key Accomplishments in 2016

## 2016

### Fabry Disease (Galafold™)

- EU approval
- International launch success
- Regulatory progress

### Pompe Disease (ATB200/AT2221)

- Positive preliminary data in Phase 1/2 study in Pompe patients

### Epidermolysis Bullosa (EB) (SD-101)

- Phase 3 enrollment near complete

### Strong Balance Sheet

- \$331M in cash (12/31/16)



# 2017 Key Strategic Priorities

**We Remain Sharply Focused on FIVE Key Strategic Priorities as We Continue to Build a Top Global Biotechnology Company Focused on Rare Devastating Diseases**

**Advance International Galafold Launch**

**Submit Japanese New Drug Application (J-NDA) for Migalastat**

**Establish Definitive Proof of Concept for ATB200/AT2221 with Clear Path to Registration for Pompe Disease**

**Successfully Complete Phase 3 EB Study**

**Maintain Financial Strength**

# Our Vision – Maximizing Impact on Patients to Drive Shareholder Value

**The Ultimate Measure of Our Success  
Will be the Number of Patients with  
Devastating Rare Diseases Treated  
with an Amicus Product**



= 20 patients

~37 Patients

~90 Patients

~250 Patients\*

~800 Patients\*

~5,000 Patients\*

2010

2014

Today

2018

2023



# Galafold™ (Migalastat) Precision Medicine for Fabry Disease

Continue Launch Execution and Geographic Expansion

# Fabry Disease Overview

**Fabry Disease is a Fatal Genetic Disorder that Affects Multiple Organ Systems**

## Leading Causes of Death

### TRANSIENT ISCHEMIC ATTACK (TIA) & STROKE<sup>1</sup>

### HEART DISEASE<sup>2</sup>

- Irregular heartbeat (fast or slow)
- Heart attack or heart failure
- Enlarged heart

### KIDNEY DISEASE<sup>3</sup>

- Protein in the urine
- Decreased kidney function
- Kidney failure

## Life-Limiting Symptoms

### GASTROINTESTINAL<sup>3</sup>

- Nausea, vomiting, cramping, and diarrhea
- Pain/bloating after eating, feeling full
- Constipation
- Difficulty managing weight

## Key Facts

- Deficiency of  $\alpha$ -Gal A enzyme leading to GL-3 accumulation
- >900 known mutations
- 5-10K diagnosed WW (51% female/49% male<sup>4</sup>)
- Newborn screening studies suggest prevalence of ~1:1000 to ~1:4000

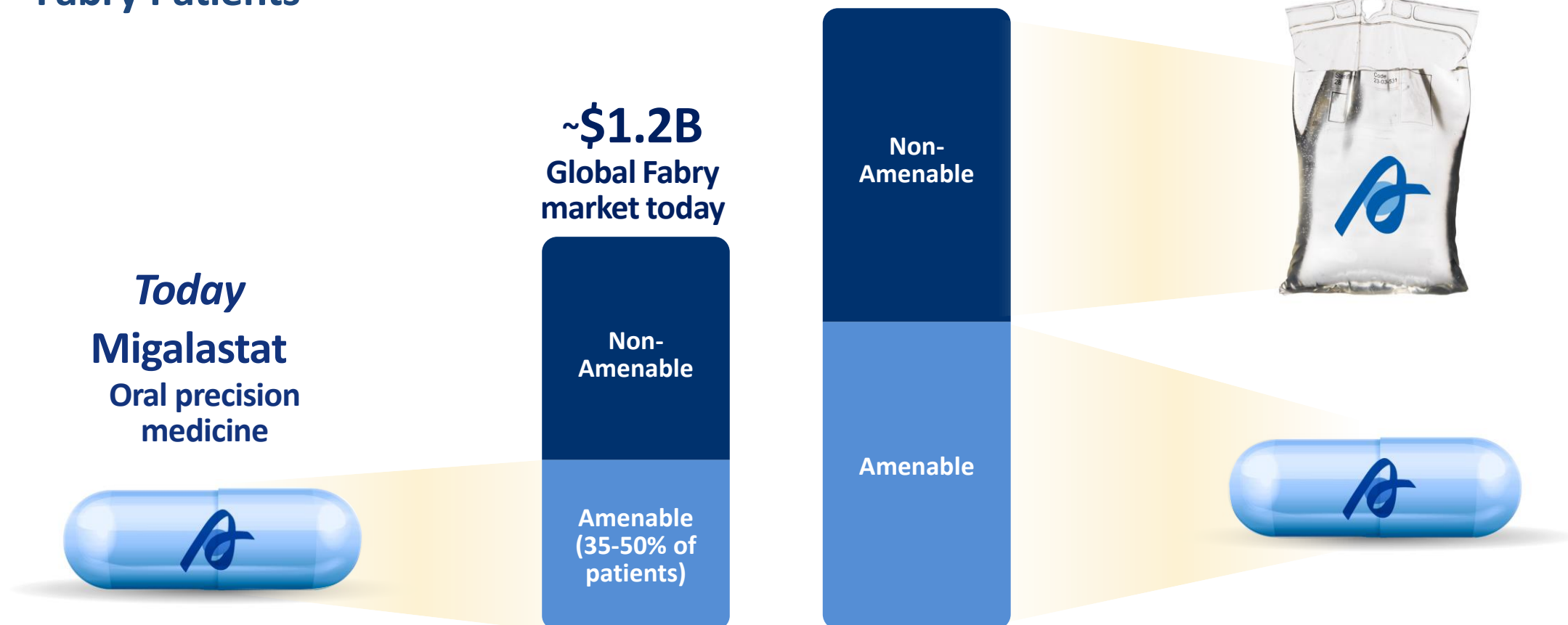
1. Desnick R, et al. *Ann Intern Med.* 2003 2. Yousef Z, et al. *Eur Heart J.* 2013 3. Germain D. *Orphanet J Rare Dis.* 2010 4. Fabry Registry 2011



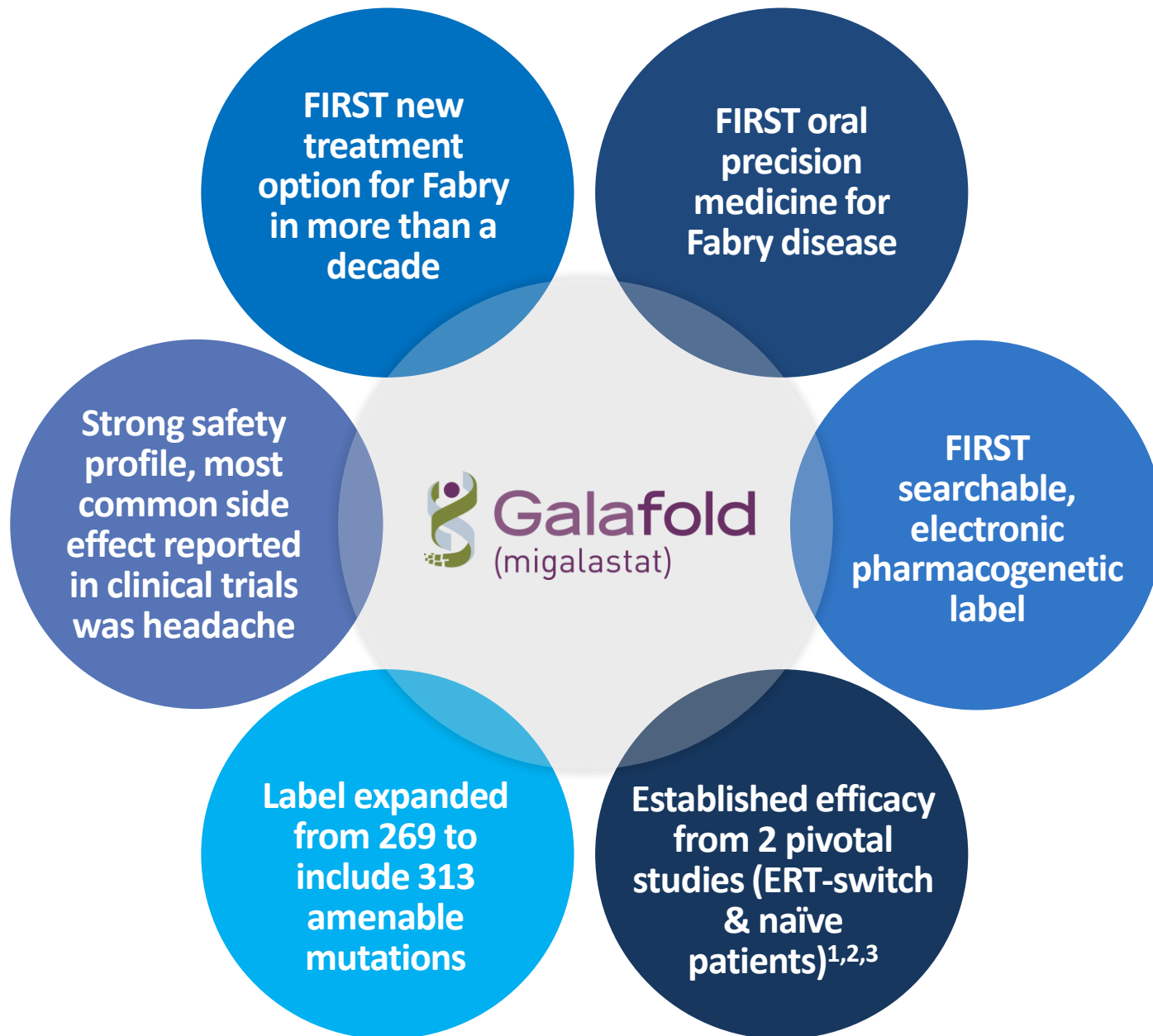
# Precision Medicine Driven by a Patient's Genotype

Amicus Therapeutics is Committed to Innovative R&D to Develop the Highest Quality Therapies for ALL Fabry Patients

**Future Vision**  
Novel ERT co-formulated with migalastat



# Full EU Approval as First Oral Precision Medicine for Fabry Disease



**Galafold Indicated for Long-Term Treatment of Adults and Adolescents Aged  $\geq 16$  years with a Confirmed Diagnosis of Fabry Disease and Who have an Amenable Mutation<sup>3</sup>**

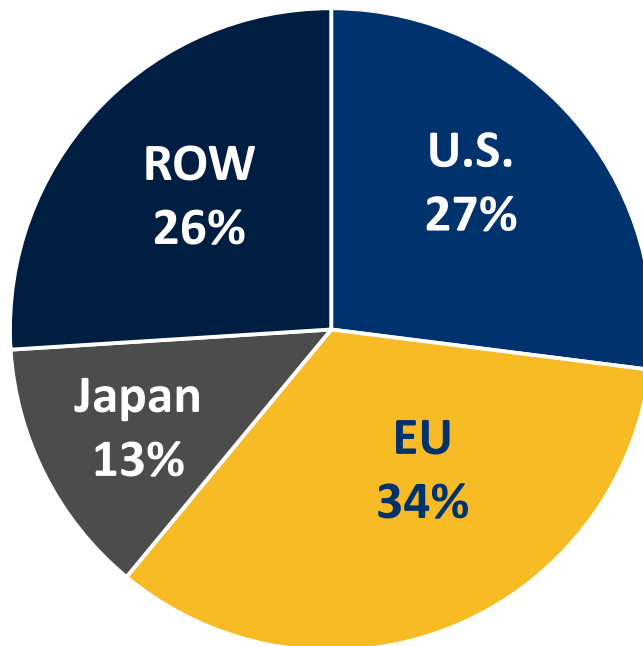
- **Approved May 30, 2016**
- **Launch exceeding expectations**

1. Germain, DP et al., New England Journal of Medicine. 2. Hughes, et al., Journal of Medical Genetics. 3. For important safety information for Galafold visit [www.ema.europa.eu](http://www.ema.europa.eu).

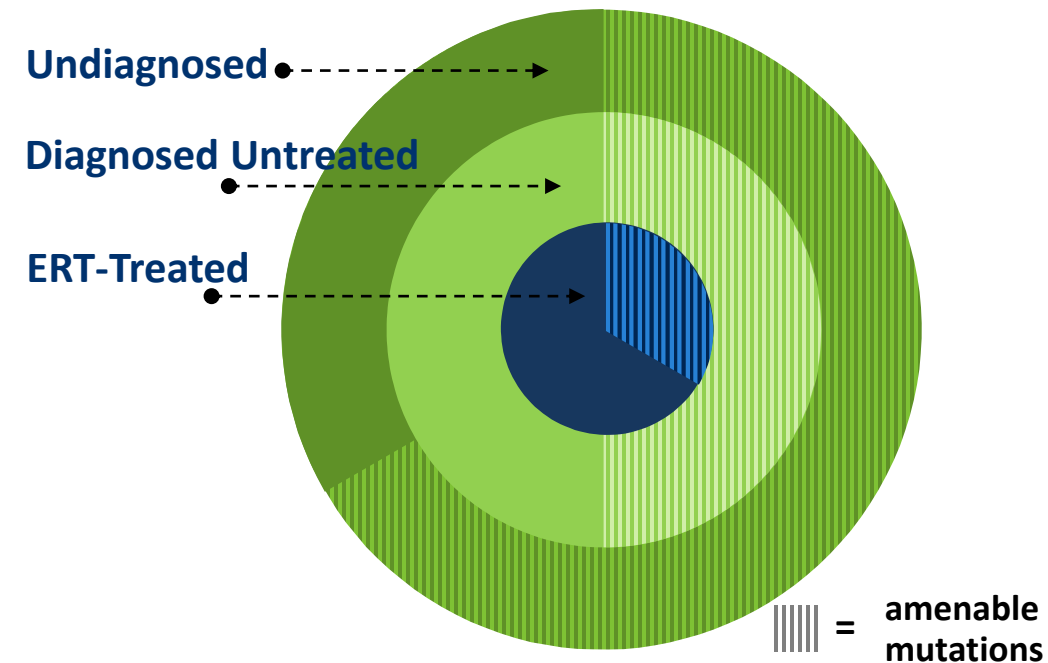
# Galafold Commercial Opportunity

**Prioritizing EU, Japan, and Other Large Fabry Markets to Address Patients with Amenable Mutations (35%-50% of Fabry Population)**

## Geographic Segments



## Patient Segments



- 5k-10k Patients Diagnosed WW
- 40%-50% of Diagnosed Patients not on ERT
- Newborn Screening Studies Suggest Prevalence of ~1:1000 to ~1:4000<sup>2</sup>

# Early Success with International Launch (as of 12/31/16)

**Initial Launch Success Driven by Germany with ERT-Switch & Naïve Patients,  
Reimbursement Now Available in 6 Countries\***

61

Patients (Switch & Naïve) on  
reimbursed Galafold (12/31/16)

6

Countries with available reimbursement\*

18

Countries with pricing discussions ongoing

22

Countries with Amicus footprint

300

**Target Number of  
Patients on Reimbursed  
Galafold by YE17**

\*Commercial and Expanded Access Programs (EAPs)

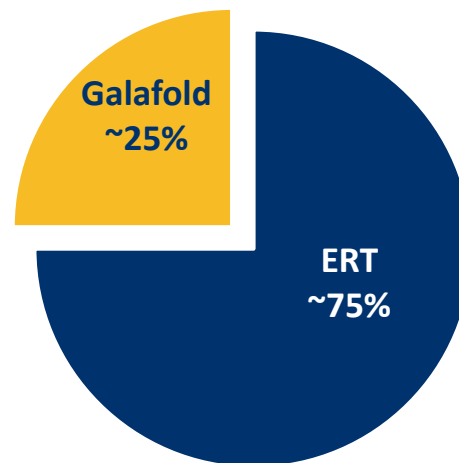


# German Launch Update (as of 12/31/16)

## Germany is an Important Indicator for EU Launch Success



Current  
Approximate  
Market Share\*



### IMPORTANT EARLY INDICATORS IN GERMANY

- Vast majority switch patients
- ~25% of eligible switch patients now on Galafold\*
- All newly experienced patients & physicians
- Majority of switches from Replagal™
- Male / female mix
- 13 unique prescribers

\*Market share assumptions based on estimated number of ERT-treated patients with amenable mutations in Germany as of May 2016

# EU Launch Strategy

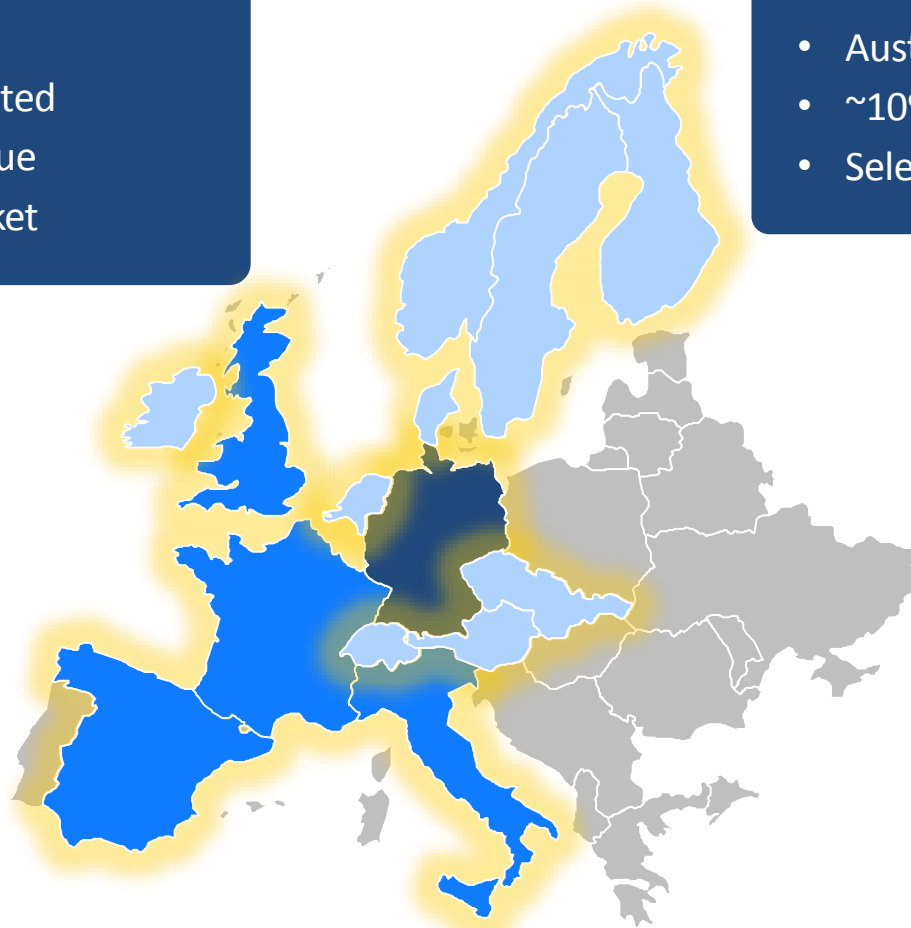
## Focus on EU Top 5 Plus Key Mid-Sized EU Markets in 2017

### INITIAL FOCUS ON TOP 5 COUNTRIES

- Germany
- France, Italy, Spain, UK
- ~2,000 Fabry patients treated
- ~70-75% of EU market value
- ~25% of global Fabry market

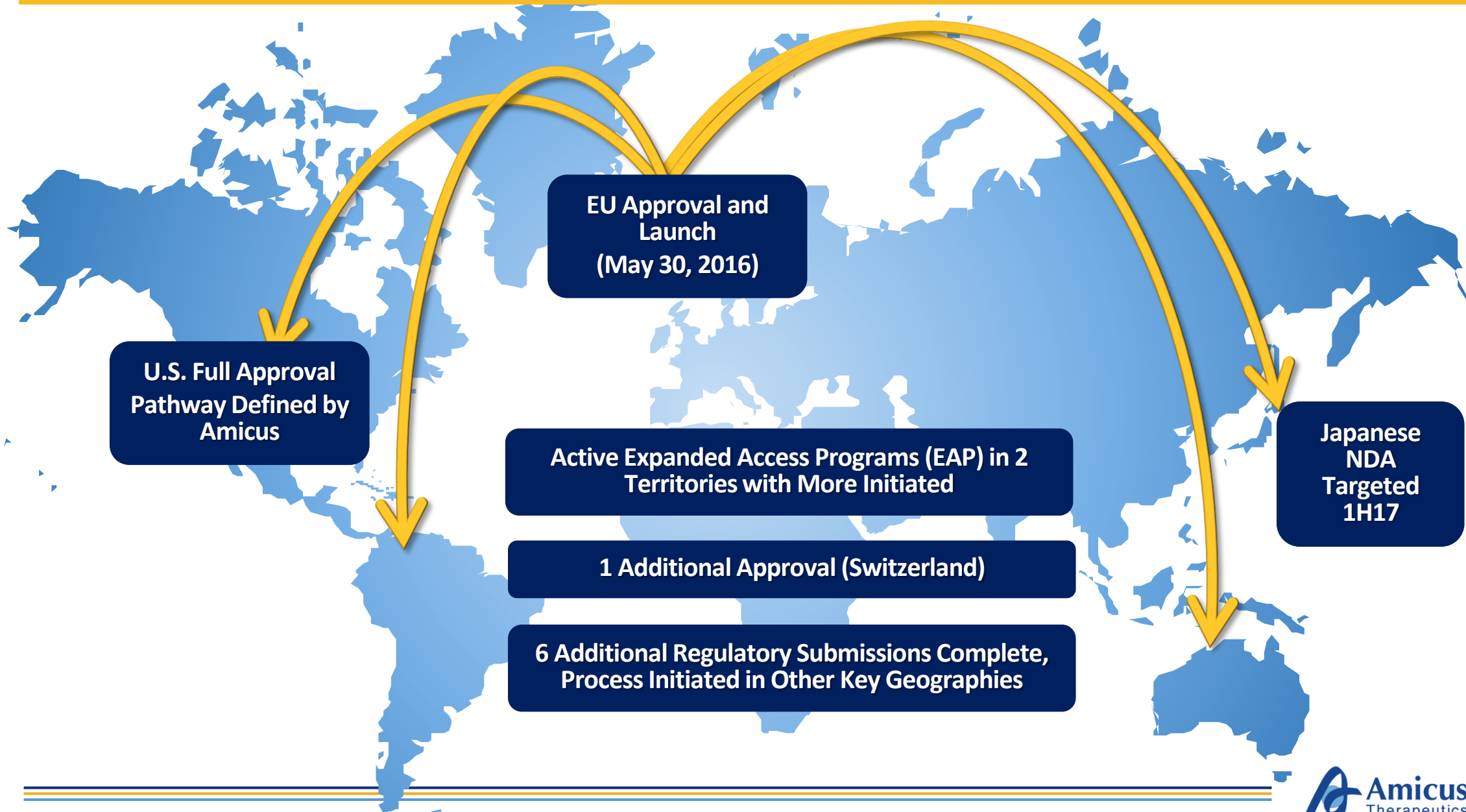
### INVEST IN KEY MID-SIZED EU COUNTRIES AND SELECT EAP OPPORTUNITIES

- Austria, Nordics (4), Netherlands, Belgium, etc.
- ~10% of EU market value
- Selectively invest in key EAP markets



# Global Regulatory Strategy to Reach More Patients

**EU Approval is Gateway to ~75% of Global ERT Market**



# Amicus Proprietary Fabry ERT



**Building on Biologics Capabilities and CHART™ Platform to Develop Differentiated Novel ERT**

## **Development status:**

- Cell line transferred to manufacturer
- Preclinical data update in 2017

## **Fabry ERT Target Product Profile:**

- Improved drug targeting to key tissues
- Significantly more potent dose delivery
- Co-formulation with chaperone to enhance stability
- Dosing flexibility





# ATB200 Novel ERT for Pompe Disease

Establishing Human Proof of Concept and Validating  
Biologics Platform in 2017

# Pompe Disease Overview

## Devastating Disease Symptoms Persist Across a Broad Spectrum of Patients Despite Available Therapy

Deficiency of GAA leading to glycogen accumulation

Respiratory and cardiac failure are leading causes of morbidity and mortality

Age of onset ranges from infancy to adulthood

5,000 – 10,000 patients diagnosed WW<sup>1</sup>

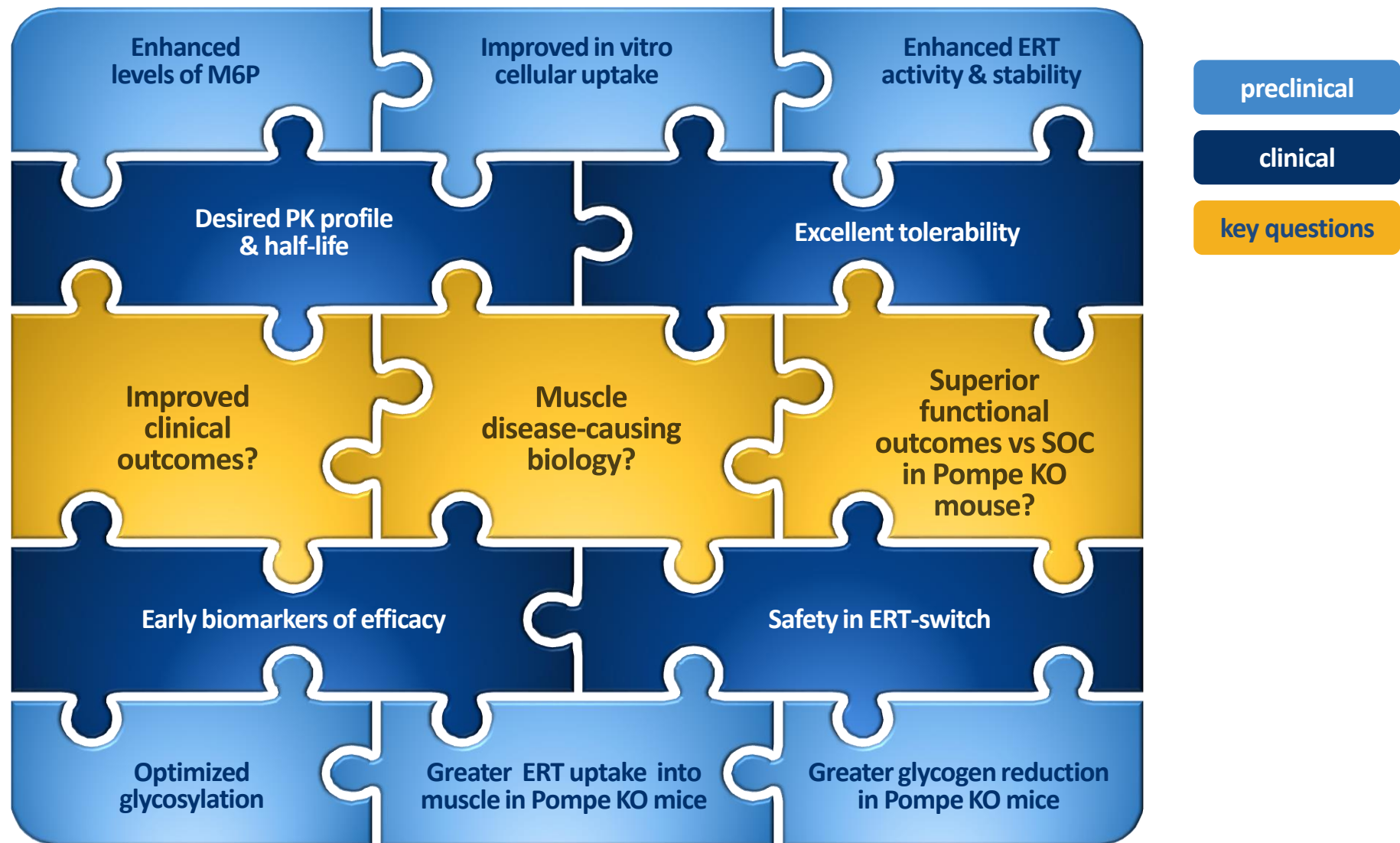
Symptoms include muscle weakness, respiratory failure, and cardiomyopathy

~\$800M+ Global Pompe ERT sales in FY15<sup>2</sup>



# Pompe Disease: A Complex Disease with Significant Unmet Needs

**We've Made Great Strides and Expect to Address Key Remaining Questions in 2017**



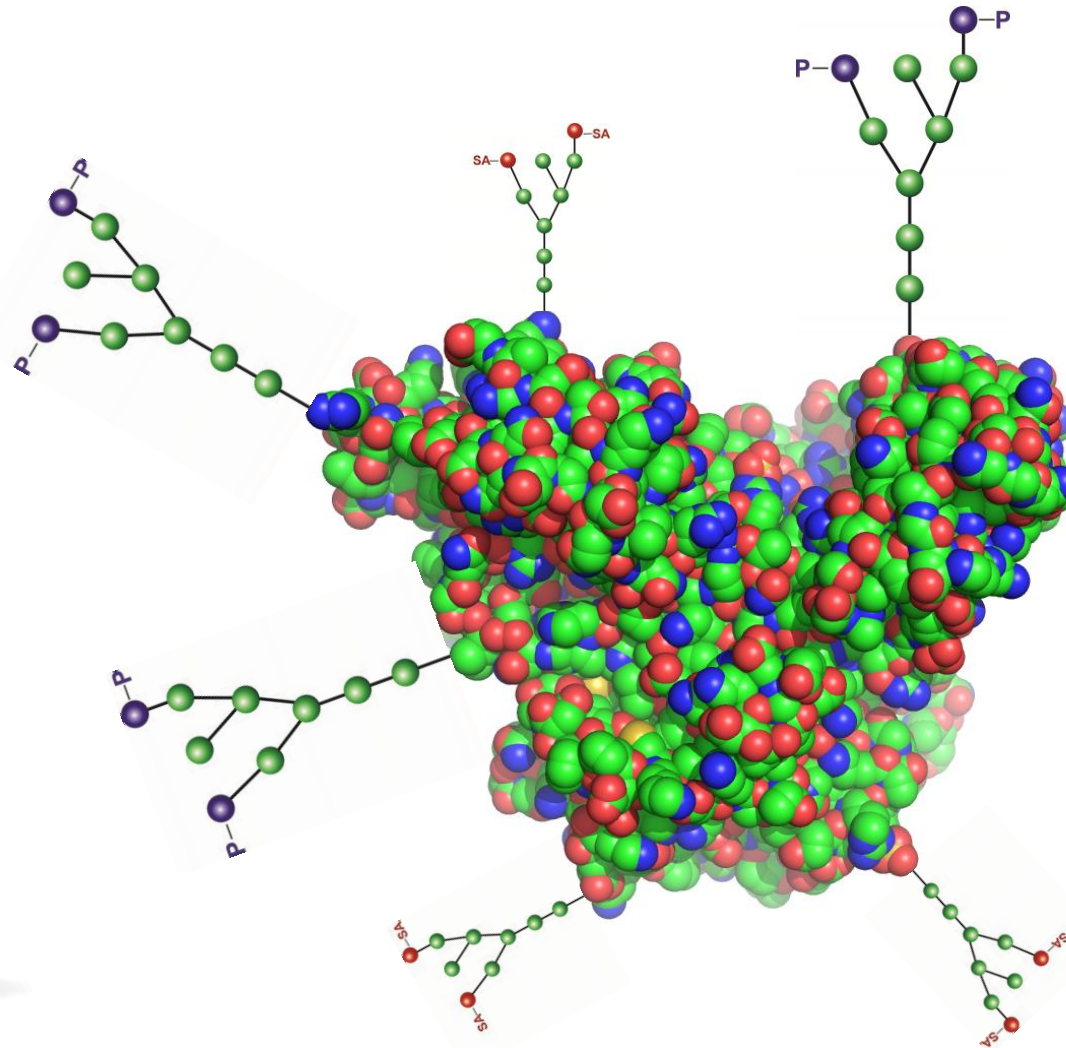


# ATB200 + Chaperone: A Highly Differentiated Approach

## Novel Pompe Treatment Paradigm with Three Key Differentiators

**ATB200  
(Novel ERT)**

**Chaperone  
addition**



**Optimized  
mixture of  
glycans**

**High levels of  
M6P and bis  
M6P**



# Biologics Manufacturing Capabilities

## Highly Successful Biologics Manufacturing Scale-up in Three Years

### Proprietary Process



Research  
Scale / MCB



**5L**  
(Bench Scale)  
2013



**250L**  
(Clinical Scale)  
2014-2015+



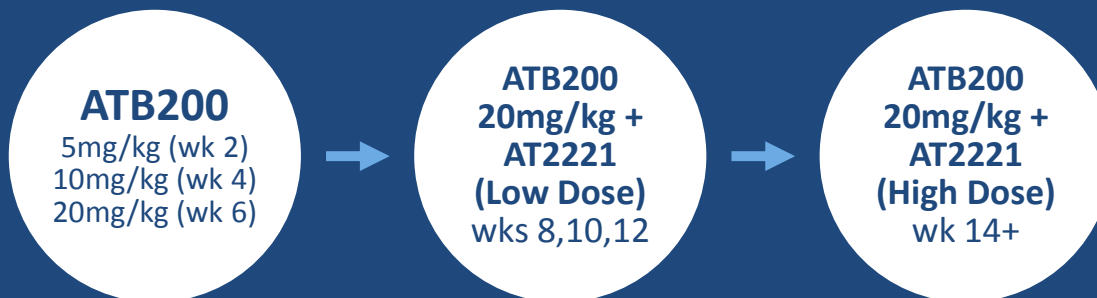
**1000L**  
(Registration Trial &  
Commercial Scale)  
2016-2017+

# Phase 1/2 ATB200-02 Study Design

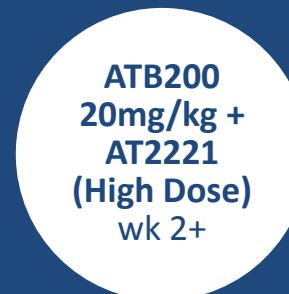
**Phase 1/2 Clinical Study to Evaluate Safety, Tolerability, Pharmacokinetics (PK), and Pharmacodynamics (PD) of ATB200 + Chaperone (ATB200/AT2221)**

## 18-Week Primary Treatment Period with Long-Term Extension (n ~20)

### Cohort 1 (Ambulatory ERT-Switch)



### Cohort 2 (Non-Ambulatory ERT-Switch) & Cohort 3 (ERT-Naive)



### Assessments:

- Plasma PK
- Safety/Tolerability
- Infusion-Associated Reactions
- Antibody & Cytokine Levels
- Pharmacodynamics
- Efficacy (Long-Term Extension)

# Preliminary Data Summary

## ATB200/AT2221 Demonstrates Promising Preliminary Results in First ERT-Switch Patients at the Targeted Therapeutic Dose

### Safety (n=9)\*

- No serious adverse events (SAEs)
- AEs generally mild and transient

### Tolerability

- No infusion-associated reactions following 100+ infusions

### PK (n=4)\*\*

- Clinical PK profile as predicted consistent with preclinical data
- ATB200 plasma clearance rate suggests efficient tissue uptake
- ATB200 alone showed greater than dose-proportional increases in exposure, further enhanced with AT2221

### Muscle damage biomarkers (CK, AST, ALT) (n=4)

- Early trend to improvement in 2 patients
- Stable in 2 patients

### Immunogenicity (n=4)

- Anti-rhGAA antibodies remained generally stable
- Cytokines remained low and stable during infusions

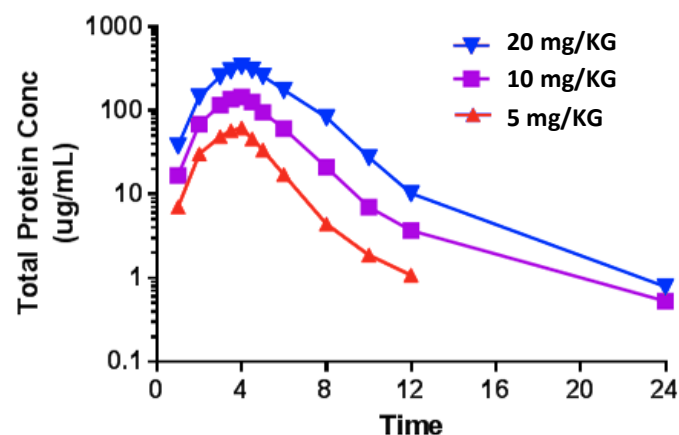
\*N = 8 from Cohort 1 (Ambulatory ERT-Switch) and 1 from Cohort 1 (Non-Ambulatory ERT-Switch); through interim data analysis (maximum 24 weeks)

\*\*N = 4 from Cohort 1

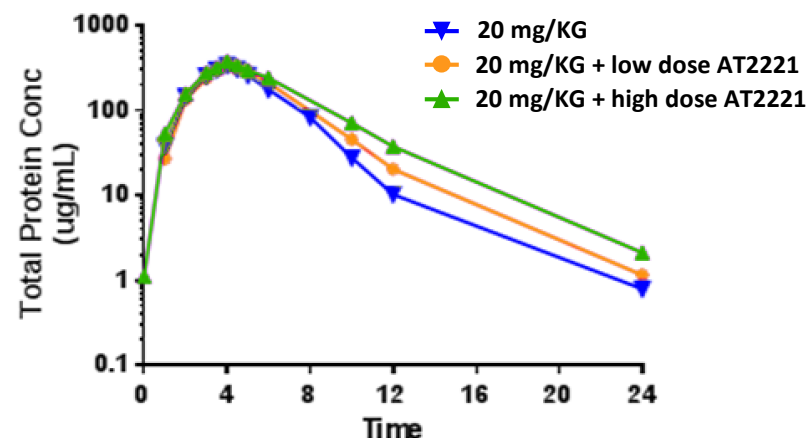
# Pharmacokinetics at Week 14: Plasma Exposure (n=4)\*

**ATB200 Clinical PK Profile as Predicted Based on Preclinical Studies with Greater than Dose Proportional Increases in Exposure that were Enhanced by AT2221**

**Mean GAA Total Protein (n=4)  
5, 10, 20 mg/kg ATB200 Alone**



**Mean GAA Total Protein (n=4)  
20 mg/kg ATB200 + AT2221**



Treatment	Mean AUC <sub>0-∞</sub> (hr*μg/ml)	Mean Clearance (L/hr)
5 mg/kg	215	1.97
10 mg/kg	589	1.45
20 mg/kg	1547	1.11

Treatment	Mean AUC <sub>0-∞</sub> (hr*μg/ml)	Mean Clearance (L/hr)
20 mg/kg	1547	1.11
+low dose AT2221	1676	1.03
+high dose AT2221	1945	0.90

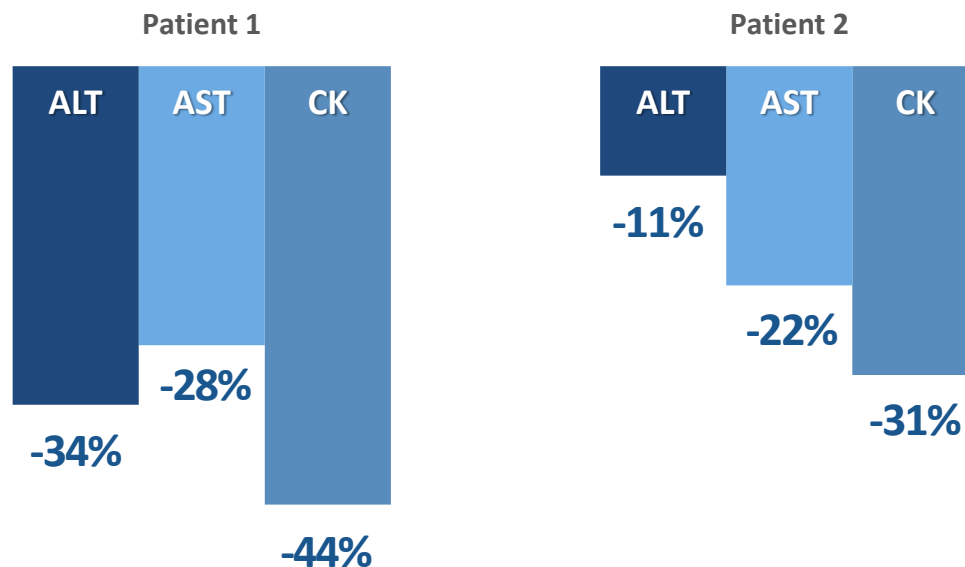
\*N = 4 from Cohort 1 (Ambulatory ERT-Switch)



## Muscle Damage Biomarkers at Week 14 (n=4)\*

After Switching from Lumizyme™ to ATB200/AT2221, Muscle Damage Biomarkers (CK, AST, ALT) Trended Toward Early Improvement in Two Patients and Were Stable in the Other Two Patients

**Two patients** showed early trend toward improvement in all three biomarkers:



*Elevated creatine kinase (CK), alanine aminotransferase (ALT), and aspartate aminotransferase (AST) are indicators of damage to muscle tissue*

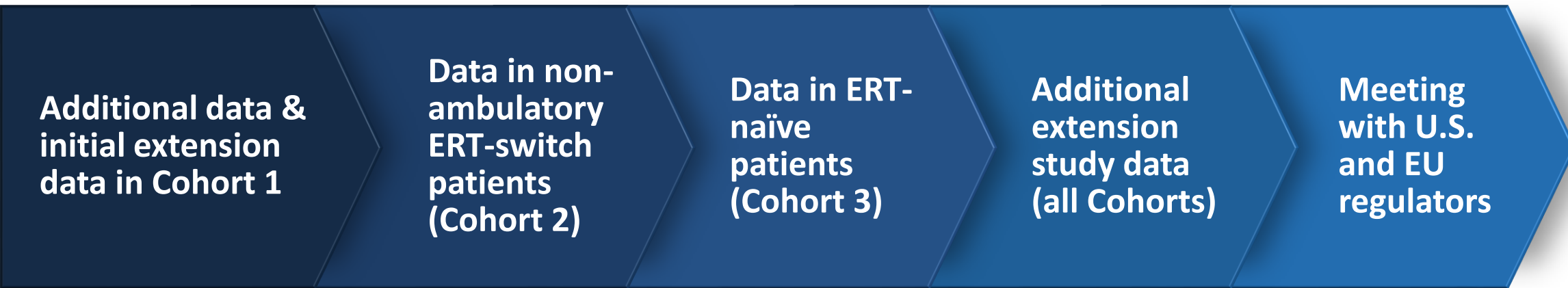
**Two patients** remained stable

\*N = 4 from Cohort 1 (Ambulatory ERT-Switch)

# Pompe Clinical Study ATB200-02 Data Cascade

**A Cascade of Additional Data Points During 2017 to Demonstrate Proof of Concept**

## Pompe Milestones in 2017



### 18-WEEK DATA

- Safety / tolerability
- Pharmacokinetics (PK)
- Biomarkers
- Immunogenicity

### EXTENSION DATA

- Motor/pulmonary function



# SD-101 for Epidermolysis Bullosa

**Potential First-in-Class Treatment  
with Phase 3 Data Anticipated Mid-2017**

# EB Disease Overview

**Rare, Devastating, Connective Tissue Disorder with No Approved Treatments**

## Disease Overview

- Multiple genes cause disease
- Can affect internal organs
- Can be fatal
- Wounds can lead to life-threatening infections
- Diagnosis: infancy to adulthood
- 30,000 – 40,000+ diagnosed in major global regions
- \$1B+ potential market

## Three Major EB Types

(~99% of EB Population)

**SIMPLEX (75%)**



**DYSTROPHIC (20%)**



**JUNCTIONAL (5%)**



# Proof of Concept Findings

## Phase 2 Results Informed Phase 3 Design

### Phase 2a Key Takeaways (SD-101 3%)



1-Year-Old Girl with EB Simplex at Baseline



Following 2 months of treatment with SD-101

**Breakthrough  
Therapy  
Designation**

### Phase 2b Key Takeaways (SD-101 6%)

- Faster time to wound closure
- Higher proportion with complete closure
- Reduction in total body surface area (BSA) of wounds
- Larger wounds ( $>10 \text{ cm}^2$ ) showed widest separation versus placebo
- Daily administration generally safe and well-tolerated

**Informed  
Phase 3  
Study Design**



# Phase 3 Study - Delivering on Our EB Vision

**Phase 3 Study Optimized for Success with Top-Line Data Anticipated Mid-2017**



## **SD-005 Study Design Optimized**

- Sample size of up to 150 patients
- Larger baseline target wound size
- Time to wound closure endpoint elevated

## **Status**

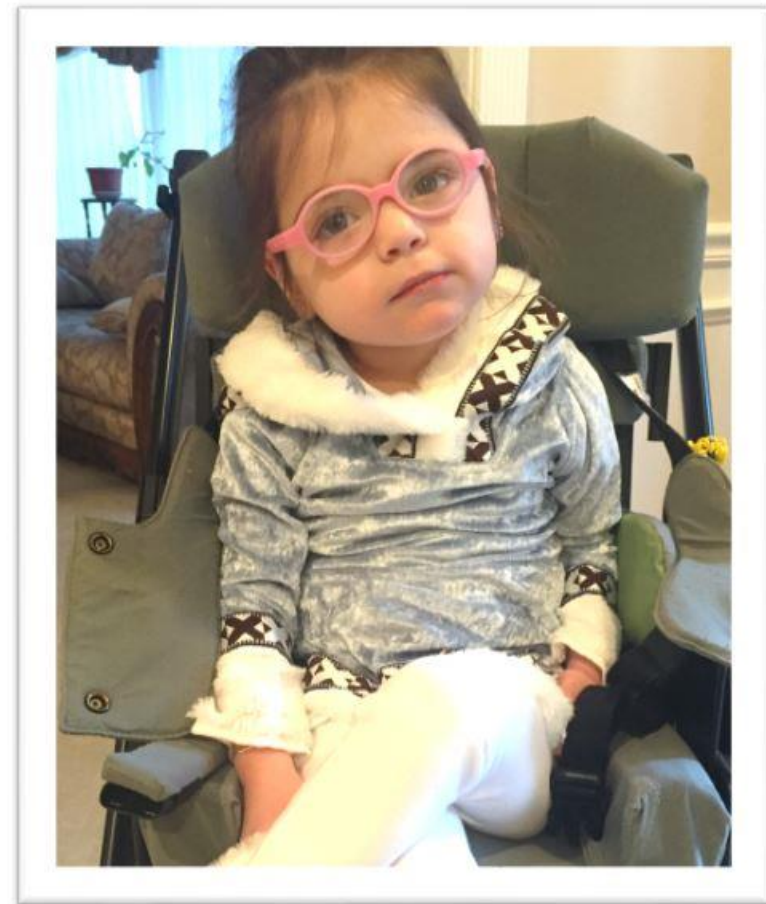
- 95%+ participation in extension study
- Enrollment near complete
- Top-line data anticipated mid-2017

# Cyclin-Dependent Kinase-Like 5 (CDKL5) Deficiency

**Preclinical Development Underway for a Rare, Devastating, Genetic Neurological Disease with No Approved Treatments**

## Disease Overview

- Genetic mutations in CDKL5 gene result in deficient protein essential for normal brain development
- Persistent, spontaneous seizures starting in infancy
- Severe impairment in neurological development
- Most affected children cannot walk, talk or care for themselves
- May include scoliosis, visual impairment, sensory issues, and gastrointestinal complications
- >1,200 documented cases worldwide<sup>1</sup>
- Patient identification rising significantly



1. LouLouFoundation.org



# Financial Summary & Key Milestones

# Financial Summary & Guidance

**Balance Sheet Strengthened with \$331M Cash at 12/31/16 and Cash Runway Into 2H18**

Financial Position	December 31, 2016
Cash	\$331M
Debt	\$250M
FY17 Net Operating Cash Flow Guidance	\$175-\$200M
FY17 Net Cash Spend Guidance*	\$200-\$225M
Cash Runway	2H18
Capitalization	December 31, 2016
Shares Outstanding	142,691,986

\*Includes third party milestone payments and capital expenditures

# Key Milestones in 2017

## 2017

### Fabry Disease (Galafold)

- Galafold international launch targeting 300 patients by YE17
- Japan NDA submission
- Fabry GI study initiation

### Pompe Disease (ATB200/AT2221)

- Phase 1/2 data cascade
- Meetings with U.S. and EU regulators

### Epidermolysis Bullosa (EB) (SD-101)

- Phase 3 data

### Strong Balance Sheet

- Significant revenue contribution in 2017
- Runway into 2H18



Thank You

