

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
WASHINGTON, D.C. 20549

FORM 8-K

**CURRENT REPORT PURSUANT TO
SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934**

Date of Report (Date of earliest event reported): **November 6, 2024**

AMICUS THERAPEUTICS, INC.
(Exact Name of Registrant as Specified in Its Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

001-33497
(Commission
File Number)

71-0869350
(I.R.S. Employer
Identification No.)

47 Hulfish Street, Princeton, New Jersey 08542
(Address of Principal Executive Offices, and Zip Code)

609-662-2000
Registrant's Telephone Number, Including Area Code

(Former Name or Former Address, if Changed Since Last Report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock Par Value \$0.01	FOLD	NASDAQ

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On November 6, 2024, Amicus Therapeutics, Inc. (the “Company”) issued a press release announcing its financial results for the fiscal quarter ended September 30, 2024. A copy of this press release is attached hereto as Exhibit 99.1. The Company will host a conference call and webcast on November 6, 2024 to discuss its second quarter results of operations. A copy of the conference call presentation materials is attached hereto as Exhibit 99.2. Both exhibits are incorporated herein by reference.

In accordance with General Instruction B.2. of Form 8-K, the information in this Current Report on Form 8-K and the Exhibits shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the “Exchange Act”), or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits:

Exhibit No.	Description
99.1	Press Release dated November 6, 2024
99.2	November 6, 2024 Conference Call Presentation Materials
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

Signature Page

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMICUS THERAPEUTICS, INC.

Date: November 6, 2024

By: /s/ Ellen S. Rosenberg
Name: Ellen S. Rosenberg
Title: Chief Legal Officer and Corporate Secretary



Amicus Therapeutics Announces Third Quarter 2024 Financial Results and Corporate Updates

Q3 2024 Total Revenue of \$141.5M, a 37% Increase Year-over-Year

Galafold® Q3 Revenue of \$120.4M, up 20% Year-over-Year

Pombiliti® + Opfolda® Q3 Revenue of \$21.1M, up 33% from Q2 2024

Raising 2024 Total Revenue Growth Guidance to 30%-32% at CER

Reducing non-GAAP Operating Expense Guidance to \$340M to \$350M

Conference Call and Webcast Today at 8:30 a.m. ET

PRINCETON, NJ, November 6, 2024 – Amicus Therapeutics (Nasdaq: FOLD), a patient-dedicated global biotechnology company focused on developing and commercializing novel medicines for rare diseases, today announced financial results for the third quarter ended September 30, 2024.

“The third quarter of the year was marked by the excellent commercial performance of our two approved therapies and continued financial discipline,” said Bradley Campbell, President and Chief Executive Officer of Amicus Therapeutics, Inc. “Strong patient demand for Galafold drove double digit revenue growth, while the commercial launch of Pombiliti and Opfolda continues to build momentum. We also announced a settlement of the Galafold (migalastat) patent litigation with Teva, which is a major step forward in ensuring Amicus can continue to support the Fabry community with Galafold for many years to come. Importantly, throughout the first nine months of the year, we’ve exceeded expectations, which resulted in the achievement of non-GAAP profitability for the full year 2024 as we closed the third quarter. Amicus continues to be well positioned to drive sustainable shareholder value and further our mission of delivering great medicines for people living with rare diseases.”

Financial and Corporate Highlights:

• **Total revenue in the third quarter 2024** was \$141.5 million, a year-over-year increase of 37% from total revenue of \$103.5 million in the third quarter 2023. On a constant currency basis (CER)¹, third quarter 2024 total revenue growth was 36%.

(in thousands)	Three Months Ended September 30,		Year over Year % Growth		Nine Months Ended September 30,		Year over Year % Growth	
	2024	2023	Reported	at CER ¹	2024	2023	Reported	at CER ¹
	Galafold®	\$ 120,381	\$ 100,733	20%	19%	\$ 330,557	\$ 281,177	18%
Pombiliti® + Opfolda®	\$ 21,136	\$ 2,768	664%	658%	\$ 48,032	\$ 3,097	1451%	1442%
Net Product Revenues	\$ 141,517	\$ 103,501	37%	36%	\$ 378,589	\$ 284,274	33%	33%

• **Galafold (migalastat) net product sales** were \$120.4 million in the third quarter 2024, a year-over-year increase of 20%, or 19% at constant exchange rates¹, reflecting continued strong demand. Given strong performance in the first nine months of 2024, the Company is raising its full year 2024 revenue growth guidance for Galafold to +16% to +18% on a constant currency basis (CER)¹.

• **Pombiliti (cipaglucosidase alfa-atga) + Opfolda (miglustat) net product sales** were \$21.1 million in the third quarter 2024, a 33% increase from the second quarter of 2024. As of the end of October, 203 patients have been treated or are scheduled to be treated with commercial product in five markets (USA, Germany, UK, Spain, and Austria). Given strong launch momentum, the Company is raising its full year 2024 revenue guidance for Pombiliti + Opfolda to \$69 million to \$71 million on a constant currency basis (CER)¹.

• **Total GAAP operating expenses** of \$106.6 million for the third quarter 2024 decreased by 4% as compared to \$110.6 million for the third quarter 2023. **Total non-GAAP operating expenses** of \$82.6 million for the third quarter 2024 decreased by 8% as compared to \$89.8 million for the third quarter 2023. Given continued financial discipline in the first nine months of 2024, the Company is reducing its non-GAAP Operating Expense guidance³ to \$340 million to \$350 million.



- GAAP net loss was \$6.7 million, or \$0.02 per share, for the third quarter 2024, and was reduced compared to a net loss of \$21.6 million, or \$0.07 per share, for the third quarter 2023.
- Non-GAAP net income was \$30.8 million, or \$0.10 per share, for the third quarter 2024, compared to a non-GAAP net loss of \$4.0 million, or \$0.01 per share, for the third quarter 2023². Non-GAAP profitability was also achieved in the first nine months of 2024.
- Cash, cash equivalents, and marketable securities totaled \$249.8 million at September 30, 2024, compared to \$286.2 million at December 31, 2023.
- In October 2024, the Company announced that it has entered into a License Agreement with Teva Pharmaceuticals USA, Inc. and Teva Pharmaceuticals, Inc. allowing Teva to market a generic version of Galafold[®] in the United States beginning on January 30, 2027, if approved by the U.S. Food and Drug Administration (FDA) and unless certain limited circumstances customarily included in these types of agreements occur. Similar patent litigation previously disclosed by the Company will continue against Aurobindo (Aurobindo Pharma LTD and Aurobindo Pharma USA, Inc.) as the remaining active party and the litigation stay remains in place for Lupin (Lupin LTD and Lupin Pharmaceuticals, Inc.).

2024 Financial Guidance:

	Previous	→	Updated
Total Revenue Growth ¹	26% to 31%	→	30% to 32%
Galafold Revenue Growth ¹	14% to 18%	→	16% to 18%
Pombiliti + Opfolda Revenue ¹	\$62M to \$67M	→	\$69M to \$71M
Non-GAAP Operating Expense ³	\$345M to \$360M	→	\$340M to \$350M

Amicus is focused on the following key strategic priorities in 2024:

- Delivering double-digit Galafold revenue growth
- Executing multiple successful launches of Pombiliti + Opfolda
- Advancing ongoing studies to support medical and scientific leadership in Fabry and Pompe diseases
- Achieving full-year non-GAAP profitability⁴

¹ At constant exchange rates (CER). In order to illustrate underlying performance, Amicus discusses its results in terms of CER growth. This represents growth calculated as if the exchange rates had remained unchanged from those used in the comparative period. Full-year revenue guidance utilizes actual exchange rate as of December 31, 2023.

² Full reconciliation of GAAP results to the Company's non-GAAP adjusted measures for the reporting period(s) appear in the tables to this press release.

³ A reconciliation of the differences between the non-GAAP expectation and the corresponding GAAP measure is not available without unreasonable effort due to high variability, complexity, and low visibility as to the items that would be excluded from the GAAP measure.

⁴ Based on projections of Amicus' non-GAAP Net (Loss) Income under current operating plans, which includes successful Pombiliti + Opfolda launch and continued Galafold growth. Amicus defines non-GAAP Net (Loss) Income as GAAP Net (Loss) Income excluding the impact of share-based compensation expense, changes in fair value of contingent consideration, loss on impairment of assets, depreciation and amortization, acquisition-related income (expense), loss on extinguishment of debt, restructuring charges and income taxes.

Conference Call and Webcast

Amicus Therapeutics will host a conference call and audio webcast today, November 6, 2024, at 8:30 a.m. ET to discuss the third quarter 2024 financial results and corporate updates. Participants and investors interested in accessing the call by phone will need to register using the [online registration form](#). After registering, all phone participants will receive a dial-in number along with a PIN number to access the event.

A live audio webcast and related presentation materials can also be accessed via the Investors section of the Amicus Therapeutics corporate website at ir.amicusrx.com. Web participants are encouraged to register on the website 15 minutes prior to the start of the call. An archived webcast and accompanying slides will be available on the Company's website shortly after the conclusion of the live event.

About Galafold

Galafold[®] (migalastat) 123 mg capsules is an oral pharmacological chaperone of alpha-Galactosidase A (alpha-Gal A) for the treatment of Fabry disease in adults who have amenable galactosidase alpha gene (*GLA*) variants. In these patients, Galafold works by stabilizing the body's own dysfunctional enzyme so that it can clear the accumulation of disease substrate. Globally, Amicus Therapeutics estimates that approximately 35 to 50 percent of people living with Fabry disease may have amenable *GLA* variants, though amenability rates within this range vary by geography. Galafold is approved in more than 40 countries around the world, including the U.S., EU, U.K., and Japan.



U.S. INDICATIONS AND USAGE

Galafold is indicated for the treatment of adults with a confirmed diagnosis of Fabry disease and an amenable galactosidase alpha gene (*GLA*) variant based on *in vitro* assay data.

This indication is approved under accelerated approval based on reduction in kidney interstitial capillary cell globotriaosylceramide (KIC GL-3) substrate. Continued approval for this indication may be contingent upon verification and description of clinical benefit in confirmatory trials.

U.S. IMPORTANT SAFETY INFORMATION

ADVERSE REACTIONS

The most common adverse reactions reported with Galafold ($\geq 10\%$) were headache, nasopharyngitis, urinary tract infection, nausea and pyrexia.

USE IN SPECIFIC POPULATIONS

There is insufficient clinical data on Galafold use in pregnant women to inform a drug-associated risk for major birth defects and miscarriage. Advise women of the potential risk to a fetus.

It is not known if Galafold is present in human milk. Therefore, the developmental and health benefits of breastfeeding should be considered along with the mother's clinical need for Galafold and any potential adverse effects on the breastfed child from Galafold or from the underlying maternal condition.

Galafold is not recommended for use in patients with severe renal impairment or end-stage renal disease requiring dialysis.

The safety and effectiveness of Galafold have not been established in pediatric patients.

To report Suspected Adverse Reactions, contact Amicus Therapeutics at 1-877-4AMICUS or FDA at 1-800-FDA-1088 or www.fda.gov/medwatch.

For additional information about Galafold, including the full U.S. Prescribing Information, please visit <https://www.amicusrx.com/pi/Galafold.pdf>.

About Pombiliti + Opfolda

Pombiliti + Opfolda, is a two-component therapy that consists of cipaglucoisidase alfa-atga, a bis-M6P-enriched rhGAA that facilitates high-affinity uptake through the M6P receptor while retaining its capacity for processing into the most active form of the enzyme, and the oral enzyme stabilizer, miglustat, that's designed to reduce loss of enzyme activity in the blood.

U.S. INDICATIONS AND USAGE

POMBILITI in combination with OPFOLDA is indicated for the treatment of adult patients with late-onset Pompe disease (lysosomal acid alpha-glucosidase [GAA] deficiency) weighing ≥ 40 kg and who are not improving on their current enzyme replacement therapy (ERT).

SAFETY INFORMATION

HYPERSENSITIVITY REACTIONS INCLUDING ANAPHYLAXIS: Appropriate medical support measures, including cardiopulmonary resuscitation equipment, should be readily available. If a severe hypersensitivity reaction occurs, POMBILITI should be discontinued immediately and appropriate medical treatment should be initiated. **INFUSION-ASSOCIATED REACTIONS (IARs):** If severe IARs occur, immediately discontinue POMBILITI and initiate appropriate medical treatment. **RISK OF ACUTE CARDIORESPIRATORY FAILURE IN SUSCEPTIBLE PATIENTS:** Patients susceptible to fluid volume overload, or those with acute underlying respiratory illness or compromised cardiac or respiratory function, may be at risk of serious exacerbation of their cardiac or respiratory status during POMBILITI infusion. See PI for complete **Boxed Warning**. **CONTRAINDICATION:** POMBILITI in combination with Opfolda is contraindicated in pregnancy. **EMBRYO-FETAL TOXICITY:** May cause embryo-fetal harm. Advise females of reproductive potential of the potential risk to a fetus and to use effective contraception during treatment and for at least 60 days after the last dose. **Adverse Reactions:** Most common adverse reactions $\geq 5\%$ are headache, diarrhea, fatigue, nausea, abdominal pain, and pyrexia. Please see full **PRESCRIBING INFORMATION**, including **BOXED WARNING**, for POMBILITI (cipaglucoisidase alfa-atga) [LINK](#) and full **PRESCRIBING INFORMATION** for OPFOLDA (miglustat) [LINK](#).



About Amicus Therapeutics

Amicus Therapeutics (Nasdaq: FOLD) is a global, patient-dedicated biotechnology company focused on discovering, developing and delivering novel high-quality medicines for people living with rare diseases. With extraordinary patient focus, Amicus Therapeutics is committed to advancing and expanding a pipeline of cutting-edge, first- or best-in-class medicines for rare diseases. For more information, please visit the Company's website at www.amicusrx.com, and follow on [X](#) and [LinkedIn](#).

Non-GAAP Financial Measures

In addition to financial information prepared in accordance with U.S. GAAP, this press release also contains adjusted financial measures that we believe provide investors and management with supplemental information relating to operating performance and trends that facilitate comparisons between periods and with respect to projected information. These adjusted financial measures are non-GAAP measures and should be considered in addition to, but not as a substitute for, the information prepared in accordance with U.S. GAAP. We use these non-GAAP measures as key performance measures for the purpose of evaluating operational performance and cash requirements internally. We typically exclude certain GAAP items that management does not believe affect our basic operations and that do not meet the GAAP definition of unusual or non-recurring items. Other companies may define these measures in different ways. When we provide our expectation for non-GAAP operating expenses and profitability on a forward-looking basis, a reconciliation of the differences between the non-GAAP expectation and the corresponding GAAP measure generally is not available without unreasonable effort due to potentially high variability, complexity and low visibility as to the items that would be excluded from the GAAP measure in the relevant future period, such as unusual gains or losses. The variability of the excluded items may have a significant, and potentially unpredictable, impact on our future GAAP results.

Forward Looking Statement

This press release contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 relating to preclinical and clinical development of our product candidates, the timing and reporting of results from preclinical studies and clinical trials, the prospects and timing of the potential regulatory approval of our product candidates, commercialization plans, manufacturing and supply plans, financing plans, and the projected revenues and cash position for the Company. The inclusion of forward-looking statements should not be regarded as a representation by us that any of our plans will be achieved. Any or all of the forward-looking statements in this press release may turn out to be wrong and can be affected by inaccurate assumptions we might make or by known or unknown risks and uncertainties. For example, with respect to statements regarding the goals, progress, timing, and outcomes of discussions with regulatory authorities and pricing and reimbursement authorities, are based on current information. Actual results may differ materially from those set forth in this release due to the risks and uncertainties inherent in our business, including, without limitation: the potential that results of clinical or preclinical studies indicate that the product candidates are unsafe or ineffective; the potential that it may be difficult to enroll patients in our clinical trials; the potential that regulatory authorities may not grant or may delay approval for our product candidates; the potential that required regulatory inspections may be delayed or not be successful and delay or prevent product approval; the potential that we may not be successful in negotiations with pricing and reimbursement authorities; the potential that we may not be successful in commercializing Galafold and/or Pombiliti and Opfolda in Europe, the UK, the US and other geographies; the potential that preclinical and clinical studies could be delayed because we identify serious side effects or other safety issues; the potential that we may not be able to manufacture or supply sufficient clinical or commercial products; and the potential that we will need additional funding to complete all of our studies, the manufacturing, and commercialization of our products. With respect to statements regarding corporate financial guidance and financial goals and the expected attainment of such goals and projections of the Company's revenue, non-GAAP profitability and cash position, actual results may differ based on market factors and the Company's ability to execute its operational and budget plans. In addition, all forward-looking statements are subject to other risks detailed in our Annual Report on Form 10-K for the year ended December 31, 2023, and on Form 10-Q for the quarter ended September 30, 2024, to be filed today. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. All forward-looking statements are qualified in their entirety by this cautionary statement, and we undertake no obligation to revise or update this news release to reflect events or circumstances after the date hereof.



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TABLE 1

Amicus Therapeutics, Inc.
Consolidated Statements of Operations
(Unaudited)
(in thousands, except share and per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Net product sales	\$ 141,517	\$ 103,501	\$ 378,589	\$ 284,274
Cost of goods sold	13,279	9,946	38,107	26,002
Gross profit	128,238	93,555	340,482	258,272
Operating expenses:				
Research and development	26,160	40,704	79,172	117,352
Selling, general, and administrative	75,106	65,651	236,711	205,031
Changes in fair value of contingent consideration payable	—	1,995	—	2,583
Restructuring charges	3,143	—	9,188	—
Loss on impairment of assets	—	—	—	1,134
Depreciation and amortization	2,170	2,228	6,506	5,691
Total operating expenses	106,579	110,578	331,577	331,791
Income (loss) from operations	21,659	(17,023)	8,905	(73,519)
Other expense:				
Interest income	1,081	1,471	3,991	5,407
Interest expense	(12,692)	(12,986)	(37,640)	(37,322)
Other (expense) income	(3,263)	3,833	(11,946)	(13,007)
Income (loss) before income tax	6,785	(24,705)	(36,690)	(118,441)
Income tax (expense) benefit	(13,514)	3,128	(34,155)	700
Net loss attributable to common stockholders	\$ (6,729)	\$ (21,577)	\$ (70,845)	\$ (117,741)
Net loss attributable to common stockholders per common share — basic and diluted	\$ (0.02)	\$ (0.07)	\$ (0.23)	\$ (0.40)
Weighted-average common shares outstanding — basic and diluted	304,690,596	295,759,435	303,792,479	293,314,167



TABLE 2

Amicus Therapeutics, Inc.
Consolidated Balance Sheets
(Unaudited)
(in thousands, except share and per share amounts)

	September 30, 2024	December 31, 2023
Assets		
Current assets:		
Cash and cash equivalents	\$ 233,647	\$ 246,994
Investments in marketable securities	16,110	39,206
Accounts receivable	98,073	87,632
Inventories	115,338	59,696
Prepaid expenses and other current assets	35,306	49,533
Total current assets	498,474	483,061
Operating lease right-of-use assets, net	23,144	26,312
Property and equipment, less accumulated depreciation of \$29,324 and \$25,429 at September 30, 2024 and December 31, 2023, respectively	30,438	31,667
Intangible assets, less accumulated amortization of \$4,974 and \$2,510 at September 30, 2024 and December 31, 2023, respectively	18,026	20,490
Goodwill	197,797	197,797
Other non-current assets	18,678	18,553
Total Assets	\$ 786,557	\$ 777,880
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	\$ 13,481	\$ 15,120
Accrued expenses and other current liabilities	136,116	144,245
Operating lease liabilities	8,541	8,324
Total current liabilities	158,138	167,689
Long-term debt	389,494	387,858
Operating lease liabilities	46,623	48,877
Other non-current liabilities	13,477	13,282
Total liabilities	607,732	617,706
Commitments and contingencies		
Stockholders' equity:		
Common stock, \$0.01 par value, 500,000,000 shares authorized, 298,691,094 and 293,594,209 shares issued and outstanding at September 30, 2024 and December 31, 2023, respectively	2,942	2,918
Additional paid-in capital	2,905,760	2,836,018
Accumulated other comprehensive income (loss):		
Foreign currency translation adjustment	25,159	5,429
Unrealized loss on available-for-sale securities	(188)	(188)
Warrants	71	71
Accumulated deficit	(2,754,919)	(2,684,074)
Total stockholders' equity	178,825	160,174
Total Liabilities and Stockholders' Equity	\$ 786,557	\$ 777,880

TABLE 3

Amicus Therapeutics, Inc.
Reconciliation of Non-GAAP Financial Measures
(in thousands)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Total operating expenses - as reported GAAP	\$ 106,579	\$ 110,578	\$ 331,577	\$ 331,791
Research and development:				
Stock-based compensation	4,397	4,380	12,329	16,987
Selling, general and administrative:				
Stock-based compensation	14,291	12,131	53,359	50,995
Loss on impairment of assets	—	—	—	1,134
Changes in fair value of contingent consideration payable	—	1,995	—	2,583
Restructuring Charges	3,143	—	9,188	—
Depreciation and amortization	2,170	2,228	6,506	5,691
Total operating expense adjustments to reported GAAP	24,001	20,734	81,382	77,390
Total operating expenses - as adjusted	\$ 82,578	\$ 89,844	\$ 250,195	\$ 254,401



TABLE 4

Amicus Therapeutics, Inc.
Reconciliation of Non-GAAP Financial Measures
(in thousands, except share and per share amounts)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
GAAP net loss	\$ (6,729)	\$ (21,577)	\$ (70,845)	\$ (117,741)
Share-based compensation	18,688	16,511	65,688	67,982
Changes in fair value of contingent consideration payable	—	1,995	—	2,583
Depreciation and amortization	2,170	2,228	6,506	5,691
Loss on impairment of assets	—	—	—	1,134
Restructuring charges	3,143	—	9,188	—
Income tax expense (benefit)	13,514	(3,128)	34,155	(700)
Non-GAAP net income (loss)	<u>\$ 30,786</u>	<u>\$ (3,971)</u>	<u>\$ 44,692</u>	<u>\$ (41,051)</u>
Non-GAAP net income (loss) attributable to common stockholders per common share — basic and diluted	\$ 0.10	\$ (0.01)	\$ 0.15	\$ (0.14)
Weighted-average common shares outstanding — basic and diluted	304,690,596	295,759,435	303,792,479	293,314,167

AT THE FOREFRONT OF
THERAPIES FOR RARE DISEASES

3Q24 Results Conference Call & Webcast

November 6, 2024



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Forward-Looking Statements

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 relating to preclinical and our product candidates, the timing and reporting of results from preclinical studies and clinical trials, the prospects and timing of the potential regulatory approvals, commercialization plans, manufacturing and supply plans, financing plans, and the projected revenues and cash position for the Company. These forward-looking statements should not be regarded as a representation by us that any of our plans will be achieved. Any or all of the forward-looking statements in this release are likely to be wrong and can be affected by inaccurate assumptions we might make or by known or unknown risks and uncertainties. For example, with respect to our product candidates, the goals, progress, timing, and outcomes of discussions with regulatory authorities and pricing and reimbursement authorities, are based on current information and may differ materially from those set forth in this release due to the risks and uncertainties inherent in our business, including, without limitation: the potential that preclinical studies indicate that the product candidates are unsafe or ineffective; the potential that it may be difficult to enroll patients in our clinical trials; the potential that regulatory authorities may not grant or may delay approval for our product candidates; the potential that required regulatory inspections may be delayed or not be completed; the potential that we may not be successful in negotiations with pricing and reimbursement authorities; the potential that we may not be able to commercialize Galafold® and/or Pombiliti® and Opfolda® in Europe, the UK, the US and other geographies; the potential that preclinical and clinical studies may identify serious side effects or other safety issues; the potential that we may not be able to manufacture or supply sufficient clinical or commercial quantities of our products; the potential that we will need additional funding to complete all of our studies, the manufacturing, and commercialization of our products. With respect to our financial guidance and financial goals and the expected attainment of such goals and projections of the Company's revenue, non-GAAP profitability and cash flow, we may differ based on market factors and the Company's ability to execute its operational and budget plans. In addition, all forward-looking statements are subject to the risks and uncertainties discussed in our Annual Report on Form 10-K for the year ended December 31, 2023, and on Form 10-Q for the quarter ended September 30, 2024, to be filed today. You should not place undue reliance on these forward-looking statements, which speak only as of the date hereof. All forward-looking statements are qualified in their entirety by the information contained in this statement, and we undertake no obligation to revise or update this news release to reflect events or circumstances after the date hereof.

Non-GAAP Financial Measures

In addition to financial information prepared in accordance with U.S. GAAP, this presentation also contains adjusted financial measures that we believe are useful to management with supplemental information relating to operating performance and trends that facilitate comparisons between periods and with respect to our competitors. These adjusted financial measures are non-GAAP measures and should be considered in addition to, but not as a substitute for, the information prepared in accordance with GAAP. We typically exclude certain GAAP items that management does not believe affect our basic operations and that do not meet the GAAP definition of unusual or infrequent items. Other companies may define these measures in different ways. When we provide our expectation for non-GAAP operating expenses on a forward-looking basis, the differences between the non-GAAP expectation and the corresponding GAAP measure generally is not available without unreasonable effort due to potential complexity and low visibility as to the items that would be excluded from the GAAP measure in the relevant future period, such as unusual gains or losses. Excluded items may have a significant, and potentially unpredictable, impact on our future GAAP results.

A Rare Company

A leading biotech company projected to deliver 2024 total revenue growth of 30%



2024 Strategic Priorities

A Transformative
Year Ahead for
Amicus

- 1 Galafold[®] revenue growth of 11-16% at CER¹, now r
- 2 Execute multiple successful launches of Pombiliti[®] +
- 3 Advance ongoing studies to support medical and sc leadership in Fabry and Pompe diseases
- 4 Achieve non-GAAP profitability for the full year

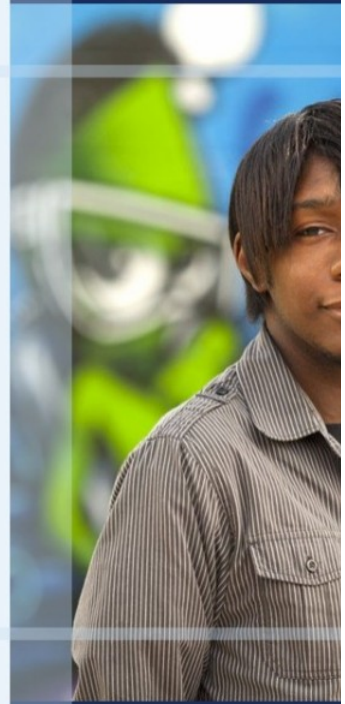
4

¹CER: Constant Exchange Rates; 2024 Galafold revenue guidance utilizes actual exchange rates as of December 31, 2023

Galafold[®] (*migalastat*)

Continued Growth

Building a leadership position
in the treatment of Fabry disease



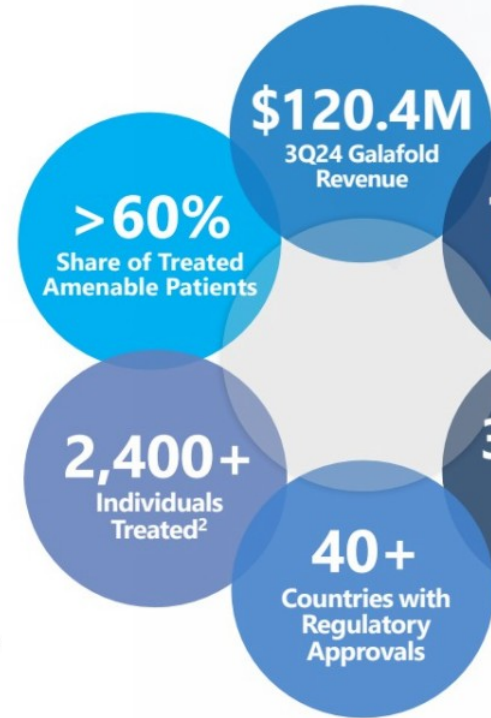
2024 Galafold Success (as of September 30, 2024)

Galafold is the only approved oral treatment option in Fabry disease

A unique mechanism of action for Fabry patients with amenable variants



Galafold is indicated for adults with a confirmed diagnosis of Fabry disease and an amenable variant. The most common adverse reactions reported with Galafold ($\geq 10\%$) were headache, nasopharyngitis, urinary tract infection, nausea, and pyrexia. For additional information about Galafold, including the full U.S. Prescribing Information, please visit <https://www.amicusrx.com/pi/Galafold.pdf>. For further important safety information for Galafold, including posology and method of administration, special warnings, drug interactions, and adverse drug reactions, please see the European SmPC for Galafold available from the EMA website at www.ema.europa.eu.

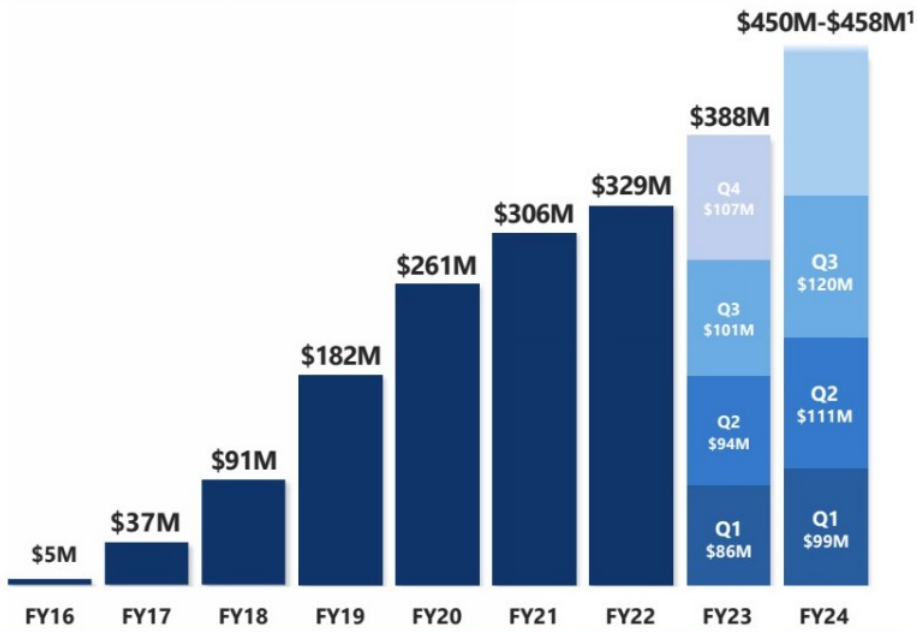


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¹At CER: Constant Exchange Rates
²As of YE 2023

Galafold Performance

Q3 2024 Galafold reported revenue of \$120.4M (+19% growth at CER)



- Global mix of switch (~40%) and untreated patients (~60%)²
- Expect non-linear quarterly growth due to uneven ordering patterns; fluctuations

FY 2024 Galafold growth guidance of 16-18% at CER

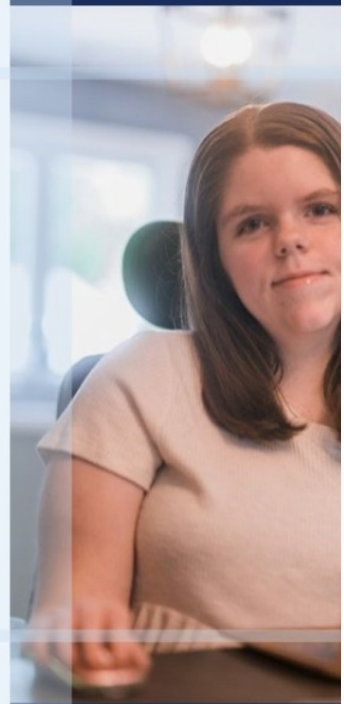
Key Growth Drivers for 2024

Highest patient demand in last four years lays strong foundation for continued double-digit Galafold growth in 2024

- Expanding market through uptake in naïve population as well as geographic and label expansion
- Increasing patient identification through ongoing medical education, screening, and improved diagnostics
- Driving market share of treated amenable patients through excellent execution
- Maintaining >90% adherence and compliance through HCP and patient education and support

Pombiliti[®] (*cipaglucosidase alfa-atga*)
+
Opfolda[®] (*miglustat*)



Potential to establish a new standard of care
for people living with late-onset Pompe disease



Pombiliti + Opfolda Performance

Pombiliti + Opfolda continues to build momentum with Q3 2024 revenue of \$21.1M, up +3



 **Pombiliti**[®]
(cipaglicosidase alfa-atga)
+
 **Opfolda**[®]
(miglustat) 65 mg capsules



Guiding to \$69M-\$71M in FY 2024 Pombiliti + Opfolda Revenue at CER

Successful Global Launch of Pombiliti + Opfolda Underway

Focus in 2024 is on maximizing the number of patients on therapy by year end



Patient Demand

As of end of October 2024

203 patients have been treated or scheduled to be treated with commercial product

~196 treated patients

Very positive feedback from real-world experience



KOL Outreach

Increasing depth and breadth of prescribers

Ongoing disease education

Building the body of real-world evidence



Access and Reimbursement

Positive interactions with global payors

Time through U.S. insurance process improving

Country-by-country reimbursement process underway

Anticipate multiple reimbursement agreement over next 6-9 months

Regulatory and Clinical Updates

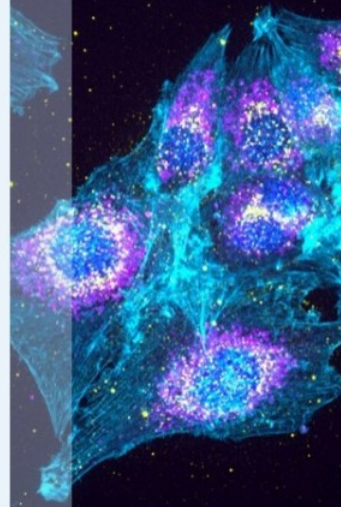
Continuing to build the body of evidence and expand commercial access

- >10 reimbursement dossiers and multiple regulatory submissions throughout 2024
- Japan new drug application (JNDA) submitted to the Ministry of Health, Labor and Welfare (MHLW)
- Ongoing clinical studies in children with late-onset Pompe disease (LOPD) and infantile-onset Pompe disease (IOPD)
- Amicus registry for Pompe disease to continue generating evidence on differentiated MOA and long-term effect



Corporate Outlook

Delivering on our mission for patients
and shareholders



Q3 2024 Select Financial Results

Q3 2024 revenue of \$141.5M, up 37% and non-GAAP net income of \$30.8

<i>(in thousands, except per share data)</i>	Q3'24		YTD'24	
	Sep. 30, 2024	Sep. 30, 2023	Sep. 30, 2024	Sep. 30, 2023
GAAP net product sales	\$ 141,517	\$ 103,501	\$ 378,589	\$ 281,117
GAAP cost of goods sold	13,279	9,946	38,107	29,117
GAAP operating expenses	106,579	110,578	331,577	333,117
Non-GAAP operating expenses	82,578	89,844	250,195	253,117
GAAP net loss	(6,729)	(21,577)	(70,845)	(111,117)
Non-GAAP net income (loss)	30,786	(3,971)	44,692	(4,117)
GAAP net loss per share	\$ (0.02)	\$ (0.07)	\$ (0.23)	\$ (0.37)
Non-GAAP net income (loss) per share	\$ 0.10	\$ (0.01)	\$ 0.15	\$ (0.01)

Updated Full-Year 2024 Guidance

	Updated Guidance	Previous Guidance
Total Revenue Growth¹	30% to 32%	26% to 31%
Galafold Revenue Growth¹	16% to 18%	14% to 18%
Pombiliti + Opfolda Revenue¹	\$69M to \$71M	\$62M to \$67M
Non-GAAP Operating Expense	\$340M to \$350M	\$345M to \$360M

Guiding to full-year 2024 non-GAAP profitability

Positioned for Significant Value Creation in 2024

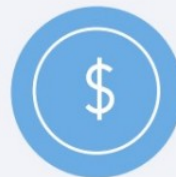
Unlocking the value of two unique commercial therapies in sizeable and growing



Accelerating
total revenue
growth



Delivering
full-year
non-GAAP¹
profitability

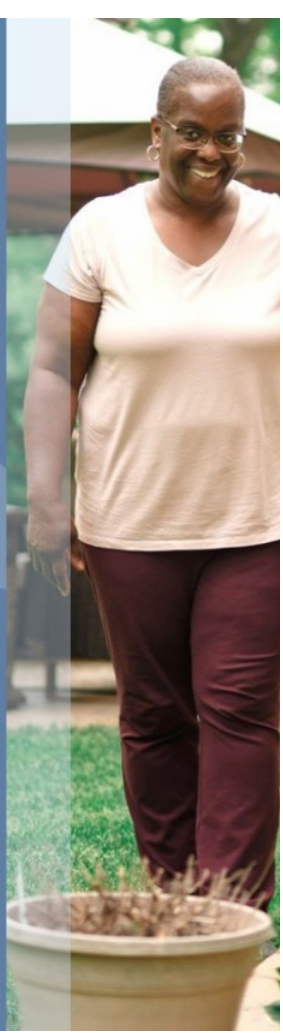


Clear line of
sight to
generating
positive
cashflow

Ultimate Measure of Success: Impacting the Lives of People Living with Rare Diseases



Appendix



Amicus Therapeutics, Inc.
Reconciliation of Non-GAAP Financial Measures
(in thousands)
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2024	2023	2024	2023
Total operating expenses - as reported GAAP	\$ 106,579	\$ 110,578	\$ 331,577	\$ 331,577
Research and development:				
Stock-based compensation	4,397	4,380	12,329	
Selling, general and administrative:				
Stock-based compensation	14,291	12,131	53,359	
Loss on impairment of assets	—	—	—	
Changes in fair value of contingent consideration payable	—	1,995	—	
Restructuring Charges	3,143	—	9,188	
Depreciation and amortization	2,170	2,228	6,506	
Total operating expense adjustments to reported GAAP	24,001	20,734	81,382	
Total operating expenses - as adjusted	\$ 82,578	\$ 89,844	\$ 250,195	\$ 250,195

Appendix II

Amicus Therapeutics, Inc.
Reconciliation of Non-GAAP Financial Measures
(in thousands, except share and per share amounts)
(Unaudited)

	Three Months Ended September 30,		Nine Months End September 30,	
	2024	2023	2024	2023
GAAP net loss	\$ (6,729)	\$ (21,577)	\$ (70,845)	\$ (21,577)
Share-based compensation	18,688	16,511	65,688	65,688
Changes in fair value of contingent consideration payable	—	1,995	—	—
Depreciation and amortization	2,170	2,228	6,506	6,506
Loss on impairment of assets	—	—	—	—
Restructuring charges	3,143	—	9,188	—
Income tax expense (benefit)	13,514	(3,128)	34,155	—
Non-GAAP net income (loss)	<u>\$ 30,786</u>	<u>\$ (3,971)</u>	<u>\$ 44,692</u>	<u>\$ (3,971)</u>
Non-GAAP net income (loss) attributable to common stockholders per common share — basic and diluted	\$ 0.10	\$ (0.01)	\$ 0.15	\$ (0.01)
Weighted-average common shares outstanding — basic and diluted	304,690,596	295,759,435	303,792,479	295,759,435

Environmental, Social, & Governance (ESG) Snapshot

Who We Serve



- Address a rare genetic disease
- First-in-class or best-in-class
- Impart meaningful benefit for patients



Pledge for a Cure

Designate a portion of product revenue back into R&D for that specific disease until there is a cure.

Pricing PROMISE

Committed to never raising the annual price of our products more than consumer inflation.

Charitable Giving

(as of December 31, 2023)

Contributions allocated:

\$1,980,516 U.S.

\$706,417 Intl.

Expanded Access as of Nov. 2024:

40 patients / **16** countries

Amicus-supported community programs:

37

Volunteer hours (U.S.):

511

Environmental Management

Committed to producing transformative medicines for people living with rare diseases while practicing environmental responsibility and adhering to sustainability best practices in our operations.

Our mission is to drive sustainability with our partners by incorporating environmental and sustainability principles into all our commercial relationships

0% Amicus-owned Direct Manufacturing and Related Scope 1 and Scope 2 Emissions

(as of December 31, 2023)

Global Employees

517

% Female Employees

58%

(as of September 30, 2024)

Board of Directors

Committed to ongoing Board refreshment and diversity of background, gender, skills, and experience:

Director Diversity

3 Female
1 Veteran Status
1 African American

89% Board Independence

56% Overall Board Diversity

Diversity, Equity & Inclusion (DEI)

Pledge to support a more diverse workforce of our employees, our community, and our customers.

We have employees in 10 units, our customers in 10 countries, and our partners in 10 industries.

Employee Recruitment, Engagement, & Retention

Leverage employee capabilities and drive performance through a culture that energizes, and retains critical talent.

Amicus is Certified as a Minority Business Enterprise in the U.S., U.K., Italy, Germany, and France.

Career Development

90% Employees say they are satisfied with their career development opportunities compared to 50% based on industry benchmark.

FX Sensitivity and Galafold Distribution of Quarterly Sales

Impact from Foreign Currency Q3 2024:

Currency Variances: USD/	Q3 2023	Q3 2024	YoY Variance
EUR	1.088	1.099	1.0%
GBP	1.266	1.301	2.7%
JPY	0.007	0.007	(2.9%)

Distribution of Galafold by Quarter over Past

	Q1	Q2
5 Year Avg.	22%	24%

Full-year 2024 Revenue Sensitivity

Given the high proportion of Amicus revenue Ex-US (>60%), a change in exchange rates of +/- 5% compared to year-end 2023 rates could lead to a ~\$15M move in global reported revenues in 2024.

Streamlined Rare Disease Pipeline with Focus on Fabry Disease Pompe Disease Franchises

