## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): March 1, 2023

### **AMICUS THERAPEUTICS, INC.**

(Exact Name of Registrant as Specified in Its Charter)

001-33497 (Commission File Number)

71-0869350 (I.R.S. Employer Identification No.)

Delaware (State or Other Jurisdiction of Incorporation)

> 3675 Market Street, Philadelphia, PA 19104 (Address of Principal Executive Offices, and Zip Code)

> > 215-921-7600

Registrant's Telephone Number, Including Area Code

(Former Name or Former Address, if Changed Since Last Report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock Par Value \$0.01	FOLD	NASDAQ

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2). Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

#### Item 2.02 - Results of Operations and Financial Condition

On March 1, 2023, Amicus Therapeutics, Inc. (the "Company") issued a press release announcing its financial results for the fiscal year ended December 31, 2022. A copy of this press release is attached hereto as Exhibit 99.1. The Company will host a conference call and webcast on March 1, 2023 to discuss its full year results of operations. A copy of the conference call presentation materials is attached hereto as Exhibit 99.2. Both exhibits are incorporated herein by reference.

In accordance with General Instruction B.2. of Form 8-K, the information in this Current Report on Form 8-K and the Exhibits shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as expressly set forth by specific reference in such filing.

#### Item 9.01 Financial Statements and Exhibits

#### (d) Exhibits:

Exhibit No.	Description
<u>99.1</u>	Press Release, dated March 1, 2023
<u>99.2</u>	March 1, 2023 Conference Call Presentation Materials
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

#### Signature Page

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

AMICUS THERAPEUTICS, INC.

By: /s/ Ellen S. Rosenberg Name: Ellen S. Rosenberg Title: Chief Legal Officer and Corporate Secretary

Date: March 1, 2023



## Amicus Therapeutics Announces Full-Year 2022 Financial Results and Corporate Updates

2022 Revenue Growth of 16% at CER to \$329M

Projecting Galafold Revenue Growth in 2023 of 12-17% at CER

#### U.S. FDA Pre-approval Inspection for AT-GAA Now Scheduled; Approval expected in 3Q 2023

EU and U.K. AT-GAA Regulatory Reviews On-Track; Approvals expected in 30 2023

#### Non-GAAP Profitability Anticipated in 2H 2023

#### Conference Call and Webcast Today at 8:30 a.m. ET

PHILADELPHIA, PA, Mar. 1, 2023 – <u>Amicus Therapeutics</u> (Nasdaq: FOLD), a patient-dedicated global biotechnology company focused on developing and commercializing novel medicines for rare diseases, today announced financial results for the full-year ended December 31, 2022.

Bradley Campbell, President and Chief Executive Officer of Amicus Therapeutics, Inc., stated, "In 2022, we made significant progress across the business heading into what we believe will be a pivotal year for Amicus. We delivered strong growth in Galafold, highlighted by the over 2,000 people around the world who are now on treatment. We set a strong foundation for the anticipated global launch of our second product. And finally, we streamlined our pipeline while continuing our judicious management of resources. In 2023, we remain laser focused on continuing to grow Galafold globally at double-digit rates, preparing for the expected approvals and launches of AT-GAA for Pompe disease in multiple major markets, and maintaining our financial discipline in order to achieve non-GAAP profitability in the second half of this year. These strategic priorities align with our mission to deliver innovative treatments that impart a meaningful difference in the lives of people living with rare disease."

#### Corporate Highlights:

Global revenue in the full-year 2022 was \$329.2 million. Full-year revenue represented a year-over-year increase of 8% from total revenue of \$305.5 million in the full-year of 2021. Full-year operational revenue growth
measured at constant exchange rates (CER)<sup>1</sup> was 16%.

	Three Mont Decemb		Year over Y Grow			nths Ended ber 31,	Year over Ye Growt	-
(in thousands)	2022	2021	As Reported	at CER <sup>1</sup>	2022	2021	As Reported	at CER <sup>1</sup>
Net Product Revenues	\$ 88,096	\$ 82,154	7%	16%	\$ 329 233	\$ 305 514	8%	16%

For the full-year 2023, the Company anticipates double-digit Galafold revenue growth of 12-17% at CER<sup>1</sup>. Growth is expected to be driven by continued underlying demand from both switch and treatment-naïve patients, geographic expansion, label extensions, continued diagnosis of new Fabry patients, and commercial execution across all major markets, including the U.S., EU, U.K., and Japan.

The U.S. Food and Drug Administration (FDA) pre-approval inspection for AT-GAA is scheduled. Regulatory approval in the U.S. is expected during the third quarter of 2023, pending a successful inspection.

- The EU and U.K. AT-GAA regulatory reviews remain on-track with approvals expected in 3Q 2023. The Committee for Medicinal Products for Human Use (CHMP) previously adopted a positive opinion of Pombiliti<sup>TM</sup>, also known as cipaglucosidase alfa. A CHMP opinion for miglustat, the enzyme stabilizer component of AT-GAA is expected in the second quarter 2023. The regulatory submission process for AT-GAA in the U.K. was initiated in December 2022, with final approval expected in the third quarter of 2023.
- Expanded access programs continue to meet the growing demand for AT-GAA across multiple countries. In the U.K., under the Early Access to Medicines Scheme (EAMS), multiple physicians have requested access from each of the leading Pompe centers in the country. Many patients with Pompe disease are participating in additional expanded access programs in the U.S., Germany, France, and Japan.



- Two oral presentations and 11 posters highlighting Amicus' development programs in Fabry disease and Pompe disease presented at the 19<sup>th</sup> Annual WORLDSymposium<sup>TM</sup> 2023. Updated long-term efficacy and safety data from the global Phase 3 open-label extension study of AT-GAA in late-onset Pompe disease (LOPD) demonstrated consistency and durability of effect in patients out to two years, suggesting long-term benefit of treatment for people living with LOPD. Initial results from the FollowME Fabry Pathfinders registry was presented showing stable renal function out to 3-years for patients on Galafold.
- Galafold U.S. intellectual property estate strengthened following the issuance of 19 new patents in 2022. Galafold is protected by orphan drug regulatory exclusivities and a broad U.S. intellectual property portfolio of 46 orange book-listed patents, including 5 composition of matter patents, 30 of which provide protection through at least 2038
- Full-year 2023 non-GAAP operating expense guidance of \$340 million. driven by prudent expense management while maintaining AT-GAA manufacturing and pre-launch activities
- Based on the current operating plan, the timing of AT-GAA approvals, and through careful management of expenses, the Company is on-track to achieve non-GAAP profitability<sup>2</sup> in the second half of 2023.

#### **Full-Year 2022 Financial Results**

- Total revenue in the full-year 2022 was \$329.2 million, a year-over-year increase of 8% from total revenue of \$305.5 million in the full-year 2021. On a constant currency basis, full-year 2022 total revenue growth was 16% Reported revenue was offset by a negative currency impact of \$26.1 million, or 8%.
- Cash, cash equivalents, and marketable securities totaled \$293.6 million at December 31, 2022, compared to \$482.5 million at December 31, 2021. Total GAAP operating expenses of \$502.8 million for the full-year 2022 increased as compared to \$477.5 million for the full-year 2021.
- Total non-GAAP operating expenses of \$413.2 million for the full-year 2022 increased slightly as compared to \$406.9 million for the full-year 2021, reflecting decreased program spend offset by non-recurring expenses related to the reprioritization of the gene therapy portfolio.3
- Net loss was \$236.6 million, or \$0.82 per share, for the full-year 2022, and was reduced compared to a net loss of \$250.5 million, or \$0.92 per share, for the full-year 2021.

#### 2023 Financial Guidance

- For the full-year 2023, the Company anticipates total Galafold revenue growth between 12 and 17% at CER<sup>1</sup> driven by continued underlying demand from both switch and treatment-naïve patients, geographic expansion, label extensions, the continued diagnosis of new Fabry patients, and commercial execution across all major markets, including the U.S., EU, U.K., and Japan. Non-GAAP operating expense guidance for the full-year 2023 is \$340 million to \$360 million, driven by prudent expense management offset by continued investment in the global Galafold launch, AT-GAA clinical studies and
- pre-launch activities, in addition to certain non-recurring costs for manufacturing to support the global launch of AT-GAA<sup>4</sup>
- The Company is on-track to achieve non-GAAP profitability<sup>2</sup> in the second half of 2023.

#### Amicus is focused on the following five key strategic priorities in 2023:

- Sustain double-digit Galafold revenue growth (12-17% at CER1)
- Secure FDA, EMA, and MHRA approvals for AT-GAA Initiate successful global launches of AT-GAA
- Advance next generation pipeline programs (Fabry GTx, Fabry Next-Generation Chaperone, Pompe GTx)
- Maintain strong financial position on path to profitability

<sup>1</sup> In order to illustrate underlying performance, Amicus discusses its results in terms of constant exchange rate (CER) growth. This represents growth calculated as if the exchange rates had remained unchanged from those used in the comparative period. Full-year 2022 Galafold revenue guidance utilizes the average actual exchange rates for 2021.

<sup>2</sup> Based on projections of Amicus' non-GAAP Net Income under current operating plans, which includes successful AT-GAA regulatory approvals and continued Galafold growth. Amicus defines non-GAAP Net Income as GAAP Net Income excluding the impact of share-based compensation expense, changes in fair value of contingent consideration, loss on impairment of assets, depreciation and amortization, acquisition related income (expense), loss on extinguishment of debt, restructuring charges and income taxes

<sup>3</sup> Full reconciliation of GAAP results to the Company's non-GAAP adjusted measures for all reporting periods appear in the tables to this press release.

<sup>4</sup> A reconciliation of the differences between the non-GAAP expectation and the corresponding GAAP measure is not available without unreasonable effort due to high variability, complexity, and low visibility as to the items that would be excluded from the GAAP measure.

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#### **Conference Call and Webcast**

Amicus Therapeutics will host a conference call and audio webcast today, March 1, 2023 at 8:30 a.m. ET to discuss the full-year 2022 financial results and corporate updates. Participants and investors interested in accessing the call by phone will need to register using the online registration form. After registering, all phone participants will receive a dial-in number along with a personal PIN number to access the event.

A live audio webcast and related presentation materials can also be accessed via the Investors section of the Amicus Therapeutics corporate website at irramicusrx.com. Web participants are encouraged to register on the website 15 minutes prior to the start of the call. An archived webcast and accompanying slides will be available on the Company's website shortly after the conclusion of the live event.

#### About Galafold

Galafold® (migalastat) 123 mg capsules is an oral pharmacological chaperone of alpha-Galactosidase A (alpha-Gal A) for the treatment of Fabry disease in adults who have amenable galactosidase alpha gene (GLA) variants. In these patients, Galafold works by stabilizing the body's own dysfunctional enzyme so that it can clear the accumulation of disease substrate. Globally, Amicus Therapeutics estimates that approximately 35 to 50 percent of Fabry patients may have amenable GLA variants, though amenability rates within this range vary by geography. Galafold is approved in more than 40 countries around the world, including the U.S., EU, U.K., and Japan.

#### U.S. INDICATIONS AND USAGE

Galafold is indicated for the treatment of adults with a confirmed diagnosis of Fabry disease and an amenable galactosidase alpha gene (GLA) variant based on in vitro assay data.

This indication is approved under accelerated approval based on reduction in kidney interstitial capillary cell globotriaosylceramide (KIC GL-3) substrate. Continued approval for this indication may be contingent upon verification and description of clinical benefit in confirmatory trials.

#### U.S. IMPORTANT SAFETY INFORMATION

#### ADVERSE REACTIONS

The most common adverse reactions reported with Galafold (≥10%) were headache, nasopharyngitis, urinary tract infection, nausea and pyrexia.

#### USE IN SPECIFIC POPULATIONS

There is insufficient clinical data on Galafold use in pregnant women to inform a drug-associated risk for major birth defects and miscarriage. Advise women of the potential risk to a fetus.

It is not known if Galafold is present in human milk. Therefore, the developmental and health benefits of breastfeeding should be considered along with the mother's clinical need for Galafold and any potential adverse effects on the breastfed child from Galafold or from the underlying maternal condition

Galafold is not recommended for use in patients with severe renal impairment or end-stage renal disease requiring dialysis.

The safety and effectiveness of Galafold have not been established in pediatric patients

To report Suspected Adverse Reactions, contact Amicus Therapeutics at 1-877-4AMICUS or FDA at 1-800-FDA-1088 or www.fda.gov/medwatch.

For additional information about Galafold, including the full U.S. Prescribing Information, please visit https://www.amicusrx.com/pi/Galafold.pdf

#### EU Important Safety Information

Treatment with Galafold should be initiated and supervised by specialists experienced in the diagnosis and treatment of Fabry disease. Galafold is not recommended for use in patients with a nonamenable mutation.

- Galafold is not intended for concomitant use with enzyme replacement therapy.
  - Galafold is not recommended for use in patients with Fabry disease who have severe renal impairment (<30 mL/min/1.73 m2). The safety and efficacy of Galafold in children less than 12 years of age have not yet been established. No data are available

  - No dosage adjustments are required in patients with hepatic impairment or in the elderly population. There is very limited experience with the use of this medicine in pregnant women. If you are pregnant, think you may be pregnant, or are planning to have a baby, do not take this medicine until you have checked with your doctor, pharmacist, or nurse.





- While taking Galafold, effective birth control should be used. It is not known whether Galafold is excreted in human milk
- Contraindications to Galafold include hypersensitivity to the active substance or to any of the excipients listed in the PRESCRIBING INFORMATION.
- Galafold 123 mg capsules are not for children ( $\geq$ 12 years) weighing less than 45 kg. It is advised to periodically monitor renal function, echocardiographic parameters and biochemical markers (every 6 months) in patients initiated on Galafold or switched to Galafold.
- OVERDOSE: General medical care is recommended in the case of Galafold overdose
- The most common adverse reaction reported was headache, which was experienced by approximately 10% of patients who received Galafold. For a complete list of adverse reactions, please review the SUMMARY OF PRODUCT CHARACTERISTICS.
- Call your doctor for medical advice about side effects.

For further important safety information for Galafold, including posology and method of administration, special warnings, drug interactions and adverse drug reactions, please see the European SmPC for Galafold available from the EMA website at www.ema.europa.eu

#### About Fabry Disease

Fabry disease is an inherited lysosomal disorder caused by deficiency of an enzyme called alpha-galactosidase A (alpha-Gal A), which results from mutations in the GLA gene. The primary biological function of alpha-Gal A is to degrade specific lipids in lysosomes, including globotriaosylceramide (referred to here as GL-3 and also known as Gb3). Lipids that can be degraded by the action of alpha-Gal A are called "substrates" of the enzyme. Reduced or absent levels of alpha-Gal A activity lead to the accumulation of GL-3 in the affected tissues, including heart, kidneys, and skin. Accumulation of GL-3 and progressive deterioration of organ function is believed to lead to the morbidity and mortality of Fabry disease. The symptoms can be severe, differ from person to person, and begin at an early age.

#### About Pompe Disease

Pompe disease is an inherited lysosomal disorder caused by deficiency of the enzyme acid alpha-glucosidase (GAA). Reduced or absent levels of GAA lead to accumulation of glycogen in cells, which is believed to result in the clinical manifestations of Pompe disease. Pompe disease ranges from a rapidly fatal infantile form with significant impacts to heart function, to a more slowly progressive, late-onset form primarily affecting skeletal muscle and progressive respiratory involvement. Late-onset Pompe disease can be severe and debilitating, including progressive muscle weakness throughout the body, particularly the skeletal muscles and muscles controlling breathing, that worsens over time.

#### About Amicus Therapeutics

Amicus Therapeutics (Nasdaq: FOLD) is a global, patient-dedicated biotechnology company focused on discovering, developing and delivering novel high-quality medicines for people living with rare diseases. With extraordinary patient focus, Amicus Therapeutics is committed to advancing and expanding a pipeline of cutting-edge, first- or best-in-class medicines for rare diseases. For more information please visit the company's website at www.amicusrx.com, and follow on Twitter and LinkedIn.

#### Non-GAAP Financial Measures

In addition to financial information prepared in accordance with U.S. GAAP, this press release also contains adjusted financial measures that we believe provide investors and management with supplemental information relating to substitute for, the information prepared in accordance with U.S. GAAP. We typically exclude certain GAAP items that management does not believe affect our basic operations and that do not meet the GAAP definition of unusual or non-recurring items. Other companies may define these measures in different ways. When we provide our expectation for non-GAAP operating expenses on a forward-looking basis, a reconciliation of the differences between the non-GAAP expectation and the corresponding GAAP measure generally is not available without unreasonable effort due to potentially high variability, complexity and low visibility as to the items that would be excluded from the GAAP measure in the relevant future period, such as unusual gains or losses. The variability of the excluded items may have a significant, and potentially unpredictable, impact on our future GAAP results.





#### Forward Looking Statement

This press release contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 relating to preclinical and clinical development of our product candidates, the timing and reporting of results from preclinical studies and clinical trials, the prospects and timing of the potential regulatory approval of our product candidates, commercialization plans, manufacturing and supply plans, financing plans, and the projected evenues and cash position for the Company. The inclusion of forward-looking statements should not be regarded as a representation by us that any of our plans will be achieved. Any or all of the forward-looking statements in this press release may turn out to be wrong and can be affected by inaccurate assumptions we might make or by known or unknown risks and uncertainties. For example, with respect to statements regarding the goals, progress, timing, and outcomes of discussions with regulatory authorities, including as they are impacted by COVID-19 related disruption, are based on current information. The potential impact on operations from the COVID-19 pandemic is inherently unknown and cannot be predicted with confidence and may cause actual results of mitigate COVID-19, such as travel bans, shelter in place orders and third-party business closures and resource allocations, manufacturing and supply chain disruptions and limitations on patient access to commercial or clinical product. In addition to the impact of the COVID-19 pandemic, actual results may differ materially from those set forth in this release due to the risks and uncertainties, including as true putnetial that results of clinical and elayed or not be successful and delay or prevent product approval; the potential that we may not be successful in commercializing Galafold in Europe, Japan, the US and other geographies or AT-GAA if and when approved; the potential that regulatory authorities, including at netword-looking statements regarding corporate financial guidance and financial g

CONTACT:

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Media: Amicus Therapeutics Diana Moore Head of Global Corporate Communications dmoore@amicusrx.com (609) 662-5079

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TABLE 1

# Amicus Therapeutics, Inc. Consolidated Statements of Operations (in thousands, except share and per share amounts)

	 Years Ended December 31,				
	 2022		2021		2020
Net product sales	\$ 329,233	\$	305,514	\$	260,886
Cost of goods sold	38,599		34,466		31,044
Gross profit	290,634		271,048		229,842
Operating expenses:					
Research and development	276,677		272,049		308,443
Selling, general, and administrative	213,041		192,710		156,407
Changes in fair value of contingent consideration payable	1,078		6,514		3,144
Loss on impairment of assets	6,616		_		—
Depreciation and amortization	5,342		6,209		8,846
Total operating expenses	 502,754		477,482		476,840
Loss from operations	(212,120)		(206,434)		(246,998)
Other income (expense):					
Interest income	3,024		509		3,226
Interest expense	(37,119)		(32,471)		(22,425)
Loss on extinguishment of debt	_		(257)		(7,276)
Other income (expense)	4,176		(2,901)		(781)
Loss before income tax	(242,039)		(241,554)		(274,254)
Income tax benefit (expense)	5,471		(8,906)		(2,598)
Net loss attributable to common stockholders	\$ (236,568)	\$	(250,460)	\$	(276,852)
Net loss attributable to common stockholders per common share - basic and diluted	\$ (0.82)	\$	(0.92)	\$	(1.07)
Weighted-average common shares outstanding basic and diluted	289,057,198		271,421,986		258,867,380



TABLE 2

## Amicus Therapeutics, Inc. Consolidated Balance Sheets

(in thousands, except share and per share amounts)

		December 31,		
		2022		2021
Assets				
Current assets:				
Cash and cash equivalents	\$	148,813	\$	245,197
Investments in marketable securities		144,782		237,299
Accounts receivable		66,196		52,672
Inventories		23,816		26,818
Prepaid expenses and other current assets		40,209		34,848
Total current assets		423,816		596,834
Operating lease right-of-use assets, net		29,534		20,586
Property and equipment, less accumulated depreciation of \$22,281 and \$19,882 at December 31, 2022 and 2021, respectively		30,778		42,496
In-process research & development		23,000		23,000
Goodwill		197,797		197,797
Other non-current assets		19,242		24,427
Total Assets	\$	724,167	\$	905,140
Liabilities and Stockholders' Equity			-	
Current liabilities:				
Accounts pavable	\$	15,413	\$	21,513
Accrued expenses and other current liabilities	Ψ	93,636	Ψ	98,153
Contingent consideration payable		21,417		18,900
Operating lease liabilities		8,552		7,409
Total current liabilities		139,018		145,975
Long-term debt		391,990		389,357
Operatin deale liabilities		51,578		43,363
Deferred income taxes		4,939		4,930
Deferred momentaxes		4,656		5,906
Other non-current liabilities		8,939		8,240
		601,120		597.771
Commitments and contingencies		001,120		397,771
Stockholders' equity:				
Common stock, \$0.01 par value, 500,000,000 shares authorized, 281,108,273 and 278,912,800 shares issued and outstanding at December 31, 2022 and 2021,				
Common stock, 30.01 par value, 500,000,000 shares additized, 201,100,275 and 270,712,000 shares issued and outstanding at December 51, 2022 and 2021, respectively		2,815		2,808
respectively a second		2,664,744		2,595,419
Accumulated other comprehensive (loss) gain:		2,004,744		2,575,417
Foreign currency translation adjustment		(11,989)		5,251
Unrealized loss on available-for-sale securities		(11,989)		(270)
Warrants		83		83
Variants Accumulated deficit		(2,532,490)		(2,295,922)
Accumulated certer		123.047		307.369
Total Liabilities and Stockholders' Equity	¢		¢	,
totat Liaonnues and Stockholders. Equity	\$	724,167	\$	905,140

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TABLE 3

Amicus Therapeutics, Inc. Reconciliation of Non-GAAP Financial Measures (in thousands)

		December 31				
		2022		2021		2020
Total operating expenses - as reported GAAP	\$	502,754	\$	477,482	\$	476,840
Research and development:						
Share-based compensation		25,089		17,340		20,817
Selling, general and administrative:						
Share-based compensation		51,423		40,498		28,334
Loss on impairment of assets		6,616		_		_
Changes in fair value of contingent consideration payable		1,078		6,514		3,144
Depreciation and amortization		5,342		6,209		8,846
Total operating expense adjustments to reported GAAP		89,548		70,561		61,141
Total operating expenses - as adjusted	S	413,206	\$	406,921	\$	415,699

AT THE FOREFRONT OF THERAPIES FOR RARE DISEASES

# FY22 Financial Results Conference Call & Webcast

March 1, 2023



## **Forward-Looking Statements**

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 relating to preclinical and clinical development of our produc candidates, the timing and reporting of results from preclinical studies and clinical trials, the prospects and timing of the potential regulatory approval of our produc candidate commercialization plans, manufacturing and supply plans, financing plans, and the projected reveues and cash position for the Company. The inclusion of forward-looking statements in this press release may turn out to be wrong and can be affect by inaccurate assumptions we might make or by known or unknown risks and uncertainties. For example, with respect to statements regarding the goals, progress, timing, and outcomes discussions with regulatory authorities, including as they are impacted by COVID-19 related disruption, are based on current information. The potential impact on operations from the COV 19 pandemic is inherently unknown and cannot be predicted with confidence and may cause actual results and performance to differ materially from the statements in this release, includ without limitation, because of the impact on general political and economic conditions, including as a result of efforts by governmental authorities to mitigate COVID-19, such as travel ba shelter in place orders and third-party business closures and resource allocations, manufacturing and supply chain disruptions and limitations on patient access to commercial or clini including, without limitation: the potential that regulatory authorities, including the FDA. EMA, and PMDA, may not grant or may delay approval for our product candidates; the potential that regulatory authorities, including the FDA. EMA, and PMDA, may not grant or may delay approval for our product candidates indicate that the product and clanical studies could be delayed because we identify serious side effects or other saft issues; the potential that we may not be able to manufacture or supply suf

#### Non-GAAP Financial Measures

In addition to financial information prepared in accordance with U.S. GAAP, this press release also contains adjusted financial measures that we believe provide investors and management w supplemental information relating to operating performance and trends that facilitate comparisons between periods and with respect to projected information. These adjusted financi measures are non-GAAP measures and should be considered in addition to, but not as a substitute for, the information prepared in accordance with U.S. GAAP. We typically exclude certs GAAP items that management does not believe affect our basic operations and that do not meet the GAAP definition of unusual or non-recurring items. Other companies may define the measures in different ways. When we provide our expectation for non-GAAP operating expenses on a forward-looking basis, a reconciliation of the differences between the non-GA expectation and the corresponding GAAP measure generally is not available without unreasonable effort due to potentially high variability, complexity and low visibility as to the items to would be excluded from the GAAP measure in the relevant future period, such as unusual gains or losses. The variability of the excluded items may have a significant, and potentic unpredictable, impact on our future GAAP results.

## **A Rare Company**

Patient-dedicated, rare disease biotechnology company with sustained double-digit revenue growth, a global commercial infrastructure, and late-stage development capabilities



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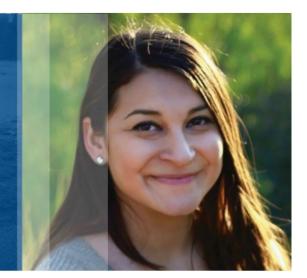
2023 Strategic	1	Sustain double-digit Galafold revenue growth of 12-17% at CE
Priorities	2	Secure FDA, EMA, and MHRA approvals for AT-GAA
	3	Initiate successful global launches of AT-GAA
	4	Advance best-in-class, next-generation Fabry and Pompe pipeli programs and capabilities
	5	Maintain strong financial position on path to profitability
4		<sup>1</sup> CER: Constant Exchange Rates; 2023 Galafold revenue guidance utilizes actual exchange rate as of December 31, 2022



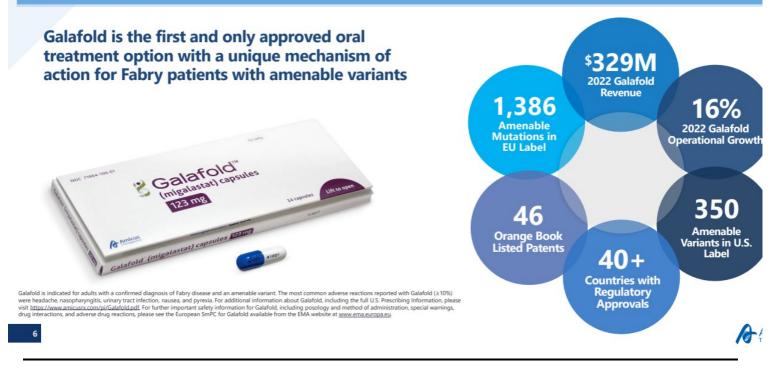
# Galafold® (migalastat) Continued Growth

Building a leadership position in the treatment of Fabry disease

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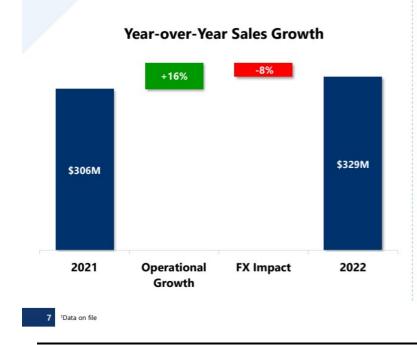


Building on Galafold's success and leveraging leadership position to drive continued growth



## **Galafold Performance**

## 2022 reported revenue growth of +8% to \$329M – Strong operational growth of +16% at CER



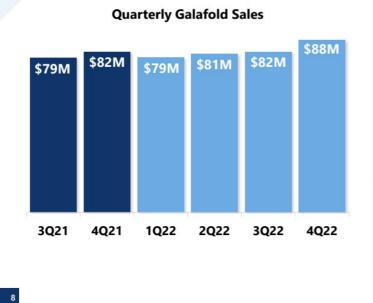
## FY22 Strength Reflects Increasing Demand with >2,000 Individuals Treated

- Global 3-month net new patients trend highest in 2 years
- ~50% share of treated amenable patients
- Interactions with HCPs increasing from same period last year
- Healthy global mix of switch (~55%) and previously untreated patients (~45%)<sup>1</sup>
- Compliance and adherence over 90%+



## **Galafold Quarterly Trends**

## Growth remains strong with Q4 revenue of \$88M and FY22 revenue of \$329M



 Expect non-linear quarterly growth to continue due to uneven ordering patterns and FX fluctuations

Distribution of Galafold Revenue by Quarter in Past 5 years:

	Q1	Q2	Q3	Q4
5 Year Avg.	22%	24%	26%	28%

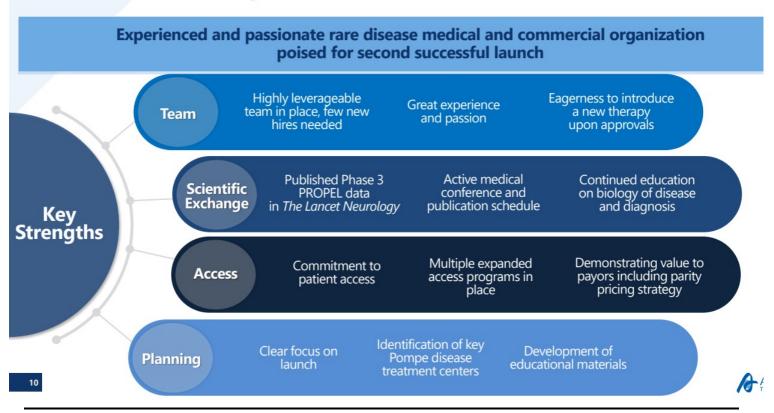
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## Galafold Global Launch Momentum (as of December 31, 2022)

Strong patient demand with 2,000+ individuals treated with Galafold and performance against k metrics lay the foundation for continued double-digit growth in 2023



## **AT-GAA Launch Preparations**





## AT-GAA (cipaglucosidase alfa + miglustat)

Potential to establish a new standard of care for people living with Pompe disease

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## **Pompe Disease Overview**

Pompe is a severe and fatal neuromuscular disease caused by the deficiency of lysosomal enzyme GA



12 <sup>1</sup>Based on 12 months ended December 31, 2022. Source: Sanofi Press Release

## **AT-GAA: Global Regulatory Status**

## Anticipate regulatory approvals and launch into the three largest Pompe markets in 2023

****	<ul> <li>Pombiliti<sup>™</sup> (cipaglucosidase alfa) European Commission (EC) decision expected in 1Q 2023</li> <li>Miglustat CHMP opinion expected in 2Q 2023 with EC decision anticipated in 3Q 2023</li> </ul>	
	<ul> <li>Pre-approval inspection now scheduled</li> <li>Anticipating 3Q 2023 FDA approval</li> </ul>	
	<ul> <li>U.K. MAA submitted via recognition procedure based on CHMP opinion</li> <li>Anticipating 3Q 2023 MHRA approval</li> </ul>	
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## **AT-GAA: Ongoing Clinical Studies and Expanded Access Mechanisms**

Advancing science though ongoing clinical studies and providing expanded access through multiple mechanisms

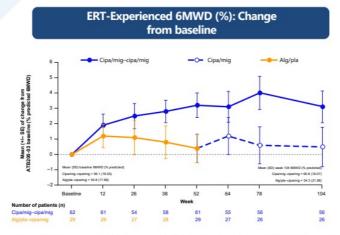
- Ongoing clinical studies in children and adolescents<sup>1</sup> with LOPD as well as in Infantile-Onset Pompe Disease (IOPD)
- Multiple expanded access mechanisms in place, including in the U.S., U.K., Germany, France, Japan, and others
- ~200 people living with Pompe disease are now on AT-GAA across extension studies and expanded access programs
- ~75 centers worldwide currently participating in clinical trials and access programs



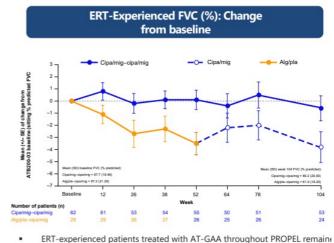
14 <sup>1</sup>Children and adolescents aged 0 to <18 years old

## WORLDSymposium Update

Ph 3 open-label extension study data demonstrate that treatment with AT-GAA up to 2 years wa associated with a durable effect, supporting the long-term benefits



- ERT-experienced and -naïve patients treated with AT-GAA throughout PROPEL showed durable improvements in % predicted 6MWD that were maintained throughout to week 104
- ERT-experienced and -naïve patients who received alglucosidase alfa/placebo in PROPEL and switched to AT-GAA in the OLE showed stability in % predicted 6MWD throughout the OLE study



ERI-experienced patients treated with AI-GAA throughout PROPEL remaine stable, while patients who received alglucosidase alfa/placebo experienced decline in sitting % predicted FVC that stabilized after switching to AT-GAA the OLE study

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# **Corporate Outlook**

Delivering on our mission for patients and shareholders



## **2022 Select Financial Results**

## 2022 revenue of \$329M and growth rate of 16% at CER from global Galafold sales

Dec 21 2022	
Dec. 51, 2022	Dec. 31, 2021
\$329,233	\$305,514
38,599	34,466
276,677	272,049
213,041	192,710
1,078	6,514
6,616	—
5,342	6,209
(212,120)	(206,434)
5,471	(8,906)
(236,568)	(250,460)
(0.82)	(0.92)
	38,599 276,677 213,041 1,078 6,616 5,342 (212,120) 5,471 (236,568)

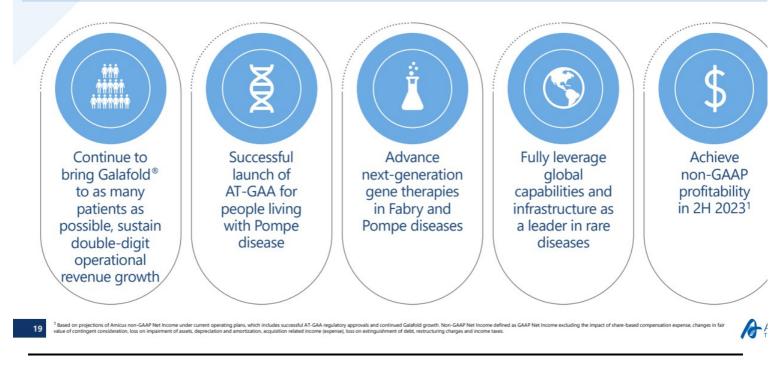
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## **Financial Outlook and Path to Profitability**



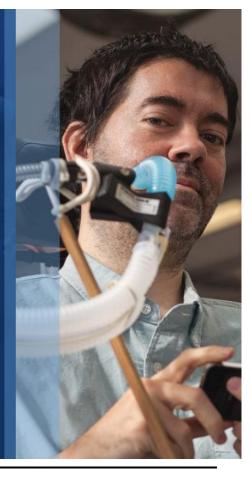
## **Positioned for Significant Value Growth**

Focused on execution and driving sustainable double-digit revenue growth on path to profitabil





# Appendix



# Appendix

## Amicus Therapeutics, Inc. Reconciliation of Non-GAAP Financial Measures (in thousands)

	December 31		
	2022	2021	2020
Total operating expenses - as reported GAAP	\$502,754	\$ 477,482	\$ 476,840
Research and development:			
Share-based compensation	25,089	17,340	20,817
Selling, general and administrative:			
Share-based compensation	51,423	40,498	28,334
Loss on impairment of assets	6,616	—	_
Changes in fair value of contingent	1,078	6,514	3,144
consideration payable			
Depreciation and amortization	5,342	6,209	8,840
Total operating expense adjustments to reported	89,548	70,561	61,141
GAAP			
Total operating expenses - as adjusted	\$ 413,206	\$ 406,921	\$ 415,699

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## Environmental, Social, & Governance (ESG) Snapshot

Whom We Serve Programs we invest in have 3 key characteristics Address a rare genetic disease First-in-class or best-in-class Impart meaningful benefit for patients Pledge for a Cure	<ul> <li>Diversity, Equity, &amp; Inclusion (DEI)</li> <li>Pledge to support a more inclusive culture to impact our employees, our communities, and society.</li> <li>2023 and Beyond: <ul> <li>Maintain strength in global gender diversity</li> <li>Increase US diversity through intentional and ongoing action</li> </ul> </li> <li>Continuously evaluate compensation practices to ensure pay parity</li> </ul>	Environmental Management Eco-friendly decision-making has unearthed economic efficiencies while continuing to bolster our standing as a good corporate citizen. Employee Recruitment,
Designate a portion of product revenue back into R&D for that specific disease until there is a cure. Pricing PROMISE Committed to never raising the annual price of our products more than consumer inflation.	Global Employees % female employees 496 58% % Hiring Slate Diversity 82%	Engagement, & Retention Leverage employee capabilities and expertise provide a culture that drives performance and ultimately attracts, energizes, and retains critic talent. Pulse surveys reveal employees feel high perso satisfaction in their job, are proud of their w
Charitable Giving (as of 12/31/21)Expanded Access through Jan 2023: 74 patients / 20 countriesContributions allocated:74 patients / 20 countries\$1,677,000 U.S.Amicus supported community programs:Volunteer hours (U.S.): 770	Board of Directors         Committed to ongoing Board refreshment and diversity of background, gender, skills, and experience:         Director Diversity         3 Female       2 Veteran Status         1 African American       60%         Overall Board Diversity	and what they contribute to the community Career Develops Reimagined performance management to measure the what and the how, rev those who role-model our Mission-F Bet
22		

## FX Sensitivity and Galafold Distribution of Quarterly Sales

Impact	Impact from Foreign Currency Q4 2022							
	y Variances: USD/	Q4 2021	Q4 2022	Variance				
	EUR	1.144	1.021	(10.7%)				
	GBP	1.348	1.174	(12.9%)				
	JPY	0.009	0.007	(19.5%)				

## Distribution of Galafold Revenue by Quarter in Past 5 years:

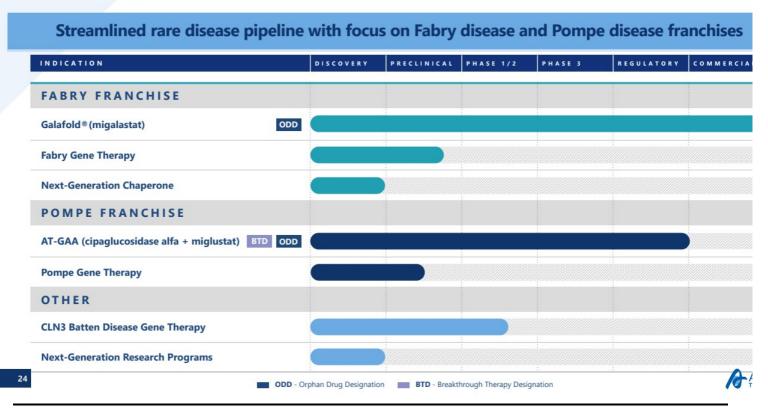
	Q1	Q2	Q3	Q4
5 Year Avg.	22%	24%	26%	289

## Full Year 2023 Revenue Sensitivity

Given the high proportion of Amicus revenue Ex-US, a change in exchange rates of +/- 5% compared to year end 2022 rates could lead to a \$11M-\$12M change in global reported revenues in 2023.



## **Amicus Pipeline**



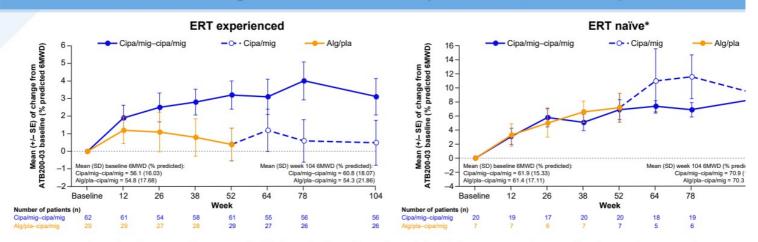
## **AT-GAA Phase 3 PROPEL Study Results**

## Clinically meaningful outcomes from Phase 3 PROPEL study provide the basis for global regulato submissions of AT-GAA

		Overall population				ERT-ex	perienced		
	Endpoints	Cipaglucosidase alfa/miglustat n=85		Alglucosidase alfa/placebo n=37		Cipaglucosidase alfa/miglustat n=65		Alglucosidase alfa/placebo n=30	
		Baseline, mean	CFBL at week 52, mean (SE)	Baseline, mean	CFBL at week 52, mean (SE)	Baseline, mean	CFBL at week 52, mean (SE)	Baseline, mean	CFBL at week 52 mean (SE)
Motor function	6MWD, m	357.9	20.8 (4.6)	351.0	7.2 (6.6)	346.9	16.9 (5.0)	334.6	0.0 (7.2)
	GSGC total score	14.5	-0.5 (0.3)	14.5	0.8 (0.3)	15.6	-0.5 (0.3)	15.5	0.6 (0.4)
	10-meter walk, s	9.7	-0.5 (0.6)	9.6	1.9 (1.0)	10.4	-0.6 (0.9)	10.2	2.5 (1.2)
	4-stair climb, s	14.1	-8.5 (7.9)	8.2	0.3 (1.0)	17.3	-11.1 (10.5)	9.3	0.6 (1.2)
	Gower's maneuver, s	10.8	-0.3 (0.7)	19.8	-2.2 (1.4)	11.5	-0.4 (0.8)	23.9	-2.6 (1.9)
	Rising from chair, s	13.6	-10.2 (9.7)	4.5	-0.5 (0.7)	17.6	-13.7 (13.0)	5.2	-0.4 (0.9)
Pulmonary function	FVC, % predicted	70.7	-0.9 (0.7)	69.7	-4.0 (0.8)	67.9	0.1 (0.7)	67.5	-4.0 (0.9)
	MIP, % predicted	61.8	2.1 (2.1)	59.9	-2.7 (2.8)	61.3	1.0 (2.5)	55.0	-1.7 (1.5)
	MEP, % predicted	70.7	0.6 (2.4)	65.1	-1.6 (2.1)	70.7	-2.7 (2.7)	62.2	-3.9 (1.8)
Muscle strength	Lower MMT score	28.0	1.6 (0.4)	27.7	0.9 (0.4)	26.4	1.6 (0.5)	26.1	0.9 (0.5)
	Upper MMT score	34.3	1.5 (0.4)	34.7	0.7 (0.6)	33.7	1.8 (0.4)	34.2	0.4 (0.7)
	Total MMT score	62.3	3.1 (0.7)	62.4	1.4 (0.8)	60.1	3.4 (0.9)	60.3	1.1 (0.9)
PROs	PROMIS®-Physical Function	66.9	1.9 (0.8)	68.0	0.2 (1.8)	64.4	1.8 (0.9)	66.9	-1.0 (2.0)
	PROMIS <sup>®</sup> -Fatigue	22.3	-2.0 (0.6)	21.1	-1.7 (1.1)	22.0	-1.9 (0.7)	20.4	-0.3 (1.0)
Biomarkers	Urine Hex4, mmol/mol	4.6	-1.9 (0.3)	6.9	1.2 (0.7)	4.6	-1.7 (0.3)	7.2	1.9 (0.8)
	Serum CK, U/L	447.0	-130.5 (25.1)	527.8	60.2 (26.2)	441.8	-118.0 (28.4)	492.3	79.6 (26.9)

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Improvement from the PROPEL baseline in % predicted 6MWD for the cipa/mig group was maintained throughout the OLE for ERT-experienced and ERT-naïve patients



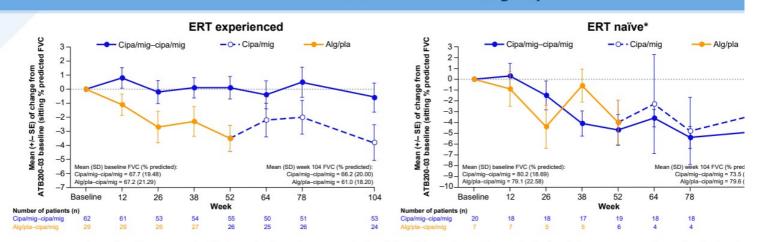
ERT-experienced and -naïve patients treated with cipa/mig throughout showed durable improvements in % predicted 6MWD in PROPEL that were
maintained throughout the OLE to week 104

 ERT-experienced and -naïve patients who received alg/pla in PROPEL and switched to cipa/mig in the OLE showed stability in % predicted 6MWD throughout the OLE

26 \*Excludes one outlier. SE, standard error.

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## Sitting % predicted FVC remained stable in ERT-experienced and ERT-naïve patients throughou the OLE for both PROPEL treatment groups



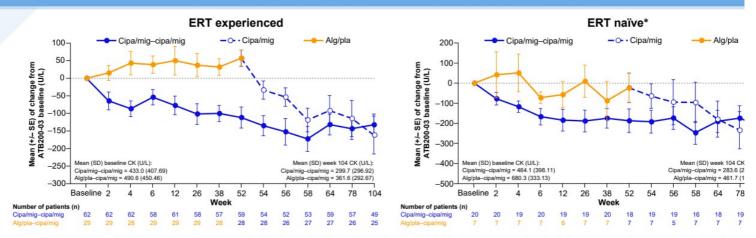
• ERT-experienced patients treated with cipa/mig throughout remained stable, while patients who received alg/pla in PROPEL experienced a decline in sitting % predicted FVC that stabilized after switching to cipa/mig in the OLE

• ERT-naïve patients in both treatment groups experienced some decline in PROPEL that stabilized in the OLE with no further decline in FVC to week 1

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27 \*Excludes one outlier.

## Cipa/mig treatment was associated with a durable reduction in serum CK during PROPEL and th OLE in both ERT-experienced and ERT-naïve patients

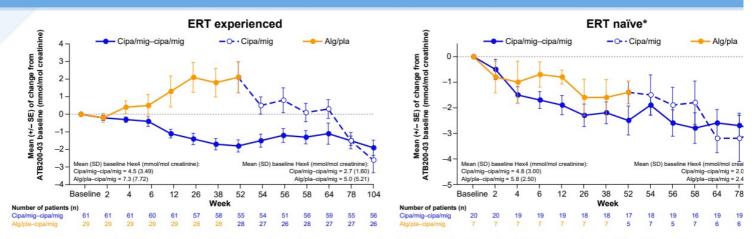


- ERT-experienced and -naïve patients treated with cipa/mig throughout showed a decline in serum CK levels during PROPEL that was maintained throughout the OLE
- ERT-experienced and -naïve patients who received alg/pla in PROPEL showed a slight increase or stability in serum CK levels to week 52, and a marked decline after switching to cipa/mig in the OLE

28 \*Excludes one outlier

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# Cipa/mig treatment was associated with a durable reduction in urine Hex4 during PROPEL and the OLE in both ERT-experienced and ERT-naïve patients



- ERT-experienced patients treated with cipa/mig throughout experienced a decline in urine Hex4 levels in PROPEL that stabilized during the OLE. ERTexperienced patients who received alg/pla in PROPEL experienced an increase in Hex4 and a marked decline after switching to cipa/mig in the OLE
- ERT-naïve patients experienced a decline in Hex4 levels during PROPEL in both treatment groups that stabilized or declined further during the OLE to week 104

29 \*Excludes one outlier.

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