



1Q20 Financial Results Conference Call & Webcast

May 7, 2020



Forward-Looking Statements

This presentation contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 relating to preclinical and clinical development of our product candidates, the timing and reporting of results from preclinical studies and clinical trials, the prospects and timing of the potential regulatory approval of our product candidates, commercialization plans, manufacturing and supply plans, financing plans, and the projected revenues and cash position for the Company. The inclusion of forward-looking statements should not be regarded as a representation by us that any of our plans will be achieved. Any or all of the forward-looking statements in this press release may turn out to be wrong and can be affected by inaccurate assumptions we might make or by known or unknown risks and uncertainties. For example, with respect to statements regarding the goals, progress, timing, and outcomes of discussions with regulatory authorities, and in particular the potential goals, progress, timing, and results of preclinical studies and clinical trials, including as they are impacted by COVID-19 related disruption, are based on current information. The potential impact on operations from the COVID-19 pandemic is inherently unknown and cannot be predicted with confidence and may cause actual results and performance to differ materially from the statements in this release, including without limitation, because of the impact on general political and economic conditions, including as a result of efforts by governmental authorities to mitigate COVID-19, such as travel bans, shelter in place orders and third-party business closures and resource allocations, manufacturing and supply chain disruptions and limitations on patient access to commercial or clinical product. In addition to the impact of the COVID-19 pandemic, actual results may differ materially from those set forth in this release due to the risks and uncertainties inherent in our business, including, without limitation: the potential that results of clinical or preclinical studies indicate that the product candidates are unsafe or ineffective; the potential that it may be difficult to enroll patients in our clinical trials; the potential that regulatory authorities, including the FDA, EMA, and PMDA, may not grant or may delay approval for our product candidates; the potential that we may not be successful in commercializing Galafold in Europe, Japan, the US and other geographies or our other product candidates if and when approved; the potential that preclinical and clinical studies could be delayed because we identify serious side effects or other safety issues; the potential that we may not be able to manufacture or supply sufficient clinical or commercial products; and the potential that we will need additional funding to complete all of our studies and manufacturing. Further, the results of earlier preclinical studies and/or clinical trials may not be predictive of future results. Statements regarding corporate financial guidance and financial goals and the attainment of such goals. With respect to statements regarding projections of the Company's revenue and cash position, actual results may differ based on market factors and the Company's ability to execute its operational and budget plans. In addition, all forward-looking statements are subject to other risks detailed in our Annual Report on Form 10-K for the year ended December 31, 2019 and the Quarterly Report filed on Form 10-Q to be filed today. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. All forward-looking statements are qualified in their entirety by this cautionary statement, and we undertake no obligation to revise or update this news release to reflect events or circumstances after the date hereof.

In addition to financial information prepared in accordance with U.S. GAAP, this presentation also contains adjusted financial measures that we believe provide investors and management with supplemental information relating to operating performance and trends that facilitate comparisons between periods and with respect to projected information. These adjusted financial measures are non-GAAP measures and should be considered in addition to, but not as a substitute for, the information prepared in accordance with U.S. GAAP. We typically exclude certain GAAP items that management does not believe affect our basic operations and that do not meet the GAAP definition of unusual or non-recurring items. Other companies may define these measures in different ways. Full reconciliations of GAAP results to the comparable non-GAAP measures for the reported periods appear in the financial tables section of this presentation. When we provide our expectation for non-GAAP operating expenses on a forward-looking basis, a reconciliation of the differences between the non-GAAP expectation and the corresponding GAAP measure generally is not available without unreasonable effort due to potentially high variability, complexity and low visibility as to the items that would be excluded from the GAAP measure in the relevant future period, such as unusual gains or losses. The variability of the excluded items may have a significant, and potentially unpredictable, impact on our future GAAP results.

A RARE COMPANY

A leading fully-integrated, global rare disease biotechnology company

 **Galafold**[®]
(migalastat)

First Oral Precision
Medicine for Fabry Disease



Gene Therapy
PLATFORM
Protein Engineering
& Glycobiology



World Class
BIOLOGICS
Capabilities



EMPLOYEES
in 27 Countries



AT-GAA
Phase 3 in
Pompe Disease



GLOBAL
COMMERCIAL
ORGANIZATION



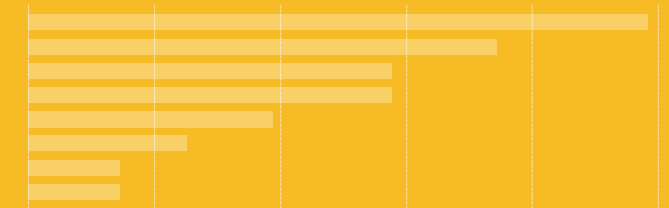
\$338M+
Cash
as of 3/31/20

**Two Clinical-
Stage Gene
Therapies**








**Robust R&D
Engine**

Nearly 50+ Lysosomal
Disorders and More
Prevalent Rare Diseases



2020 Key Strategic Priorities

- 1  **Achieve global product revenue for Galafold of \$250M-\$260M**
- 2  **Complete Pompe Phase 3 PROPEL study, enroll pediatric studies and advance manufacturing to support 2021 BLA and MAA**
- 3  **Advance clinical development, manufacturing and regulatory discussions for CLN6 and CLN3 Batten programs**
- 4  **Progress Pompe gene therapy towards IND and disclose up to two additional IND candidates**
- 5  **Maintain strong financial position**



Galafold[®] (migalastat) Global Launch...

...taking a leadership role in the
treatment of Fabry disease

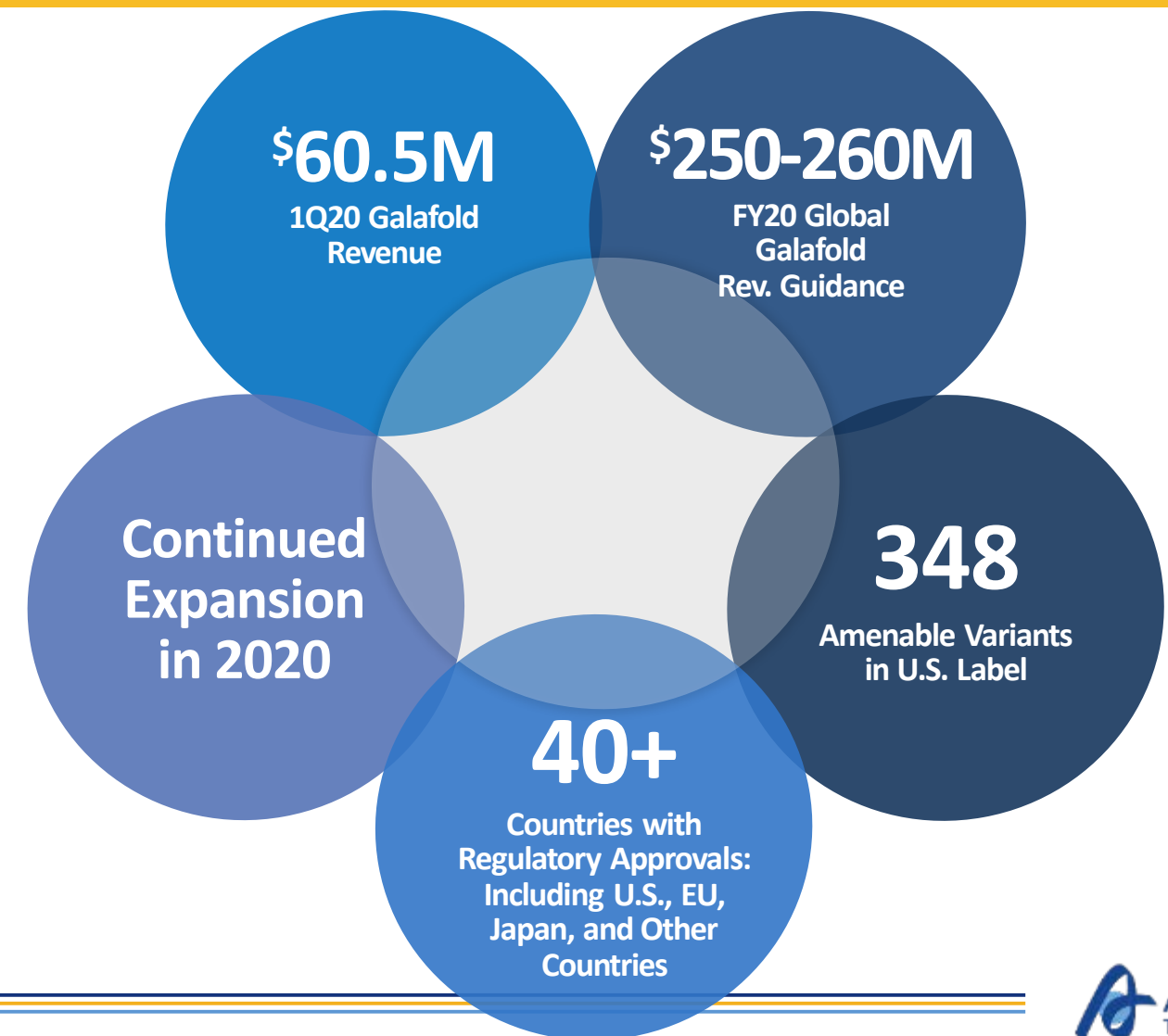
“We push ideas as far and as fast as possible”

- Amicus Belief Statement

Galafold Snapshot (as of March 31, 2020)

Galafold is the cornerstone of Amicus' success. It is an orally delivered small molecule precision medicine with a unique mechanism of action for Fabry patients with amenable variants that replaces the need for intravenously delivered enzyme replacement therapy

One of the Most Successful Rare Disease Launches

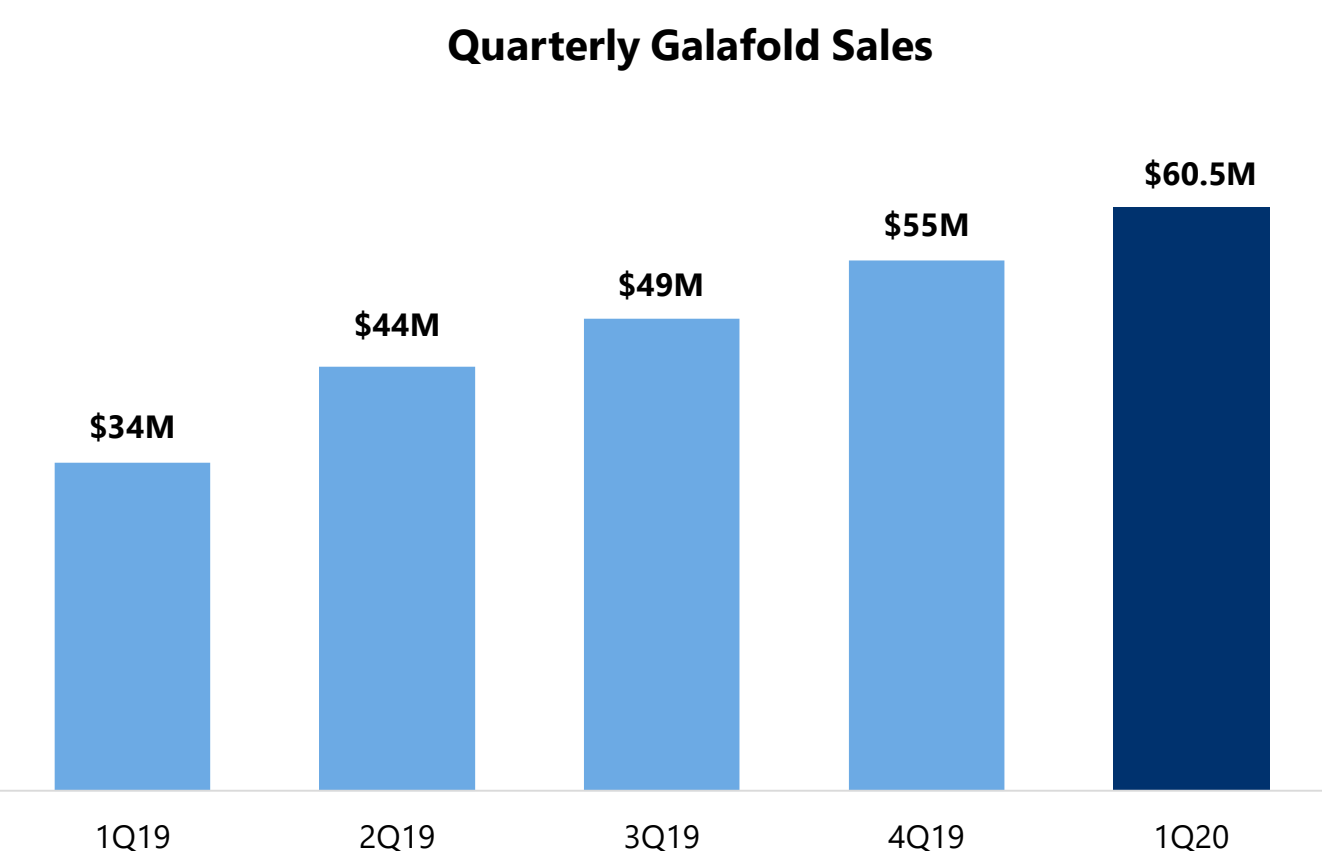


Galafold is indicated for adults with a confirmed diagnosis of Fabry Disease and an amenable mutation/variant. The most common adverse reactions reported with Galafold ($\geq 10\%$) were headache, nasopharyngitis, urinary tract infection, nausea and pyrexia. For additional information about Galafold, including the full U.S. Prescribing Information, please visit <https://www.amicusrx.com/pi/Galafold.pdf>. For further important safety information for Galafold, including posology and method of administration, special warnings, drug interactions and adverse drug reactions, please see the European SmPC for Galafold available from the EMA website at www.ema.europa.eu.

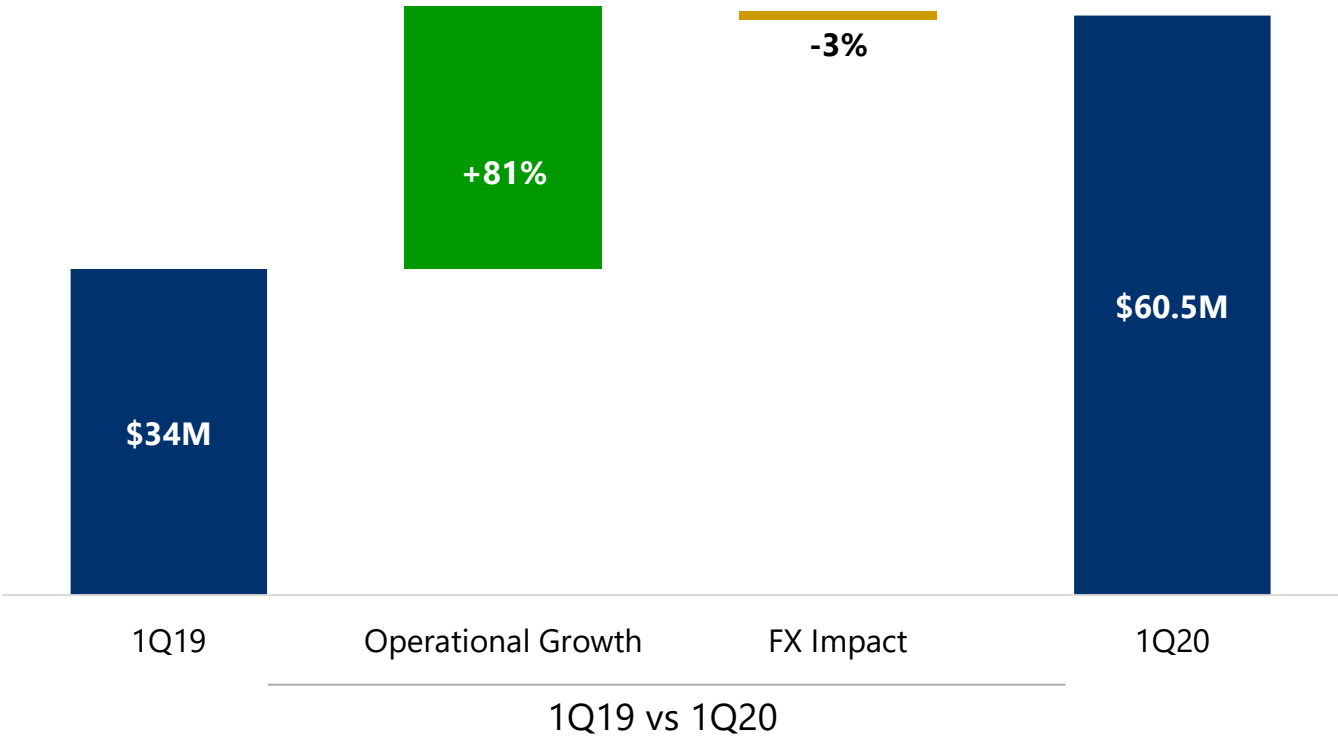
Galafold Quarterly Performance

Quarterly Growth Remains Steady with 1Q20 Revenue of \$60.5M, Growing 78% Year-over-Year

Quarterly Galafold Sales

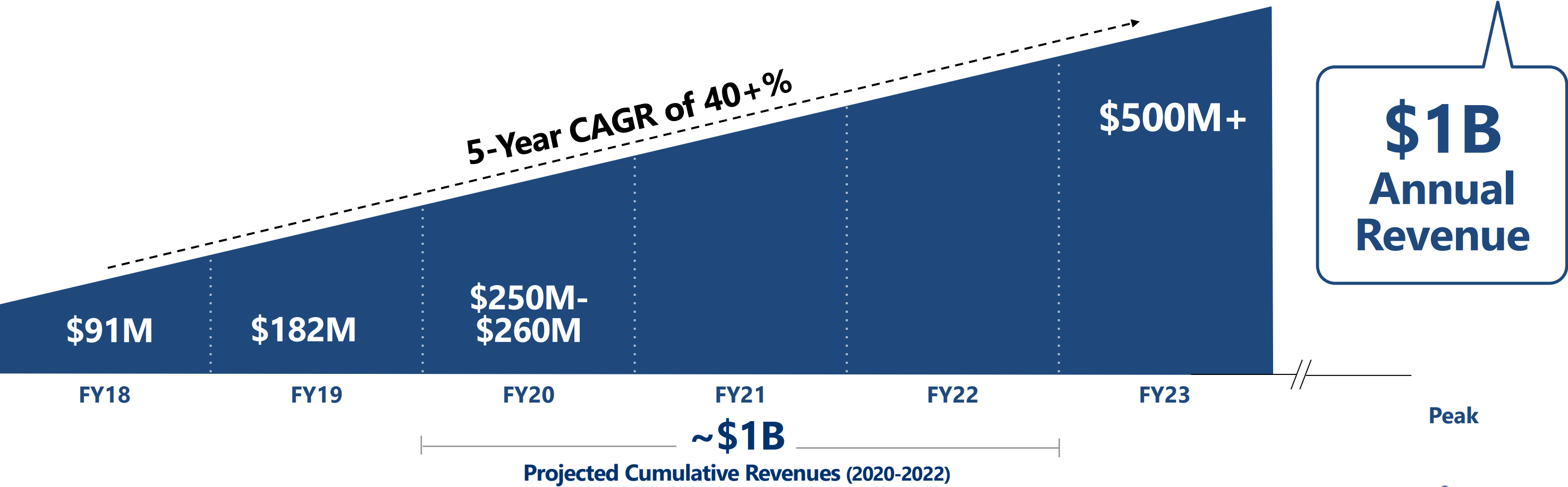


Year-over-Year Galafold Sales Growth



Galafold Growth Trajectory

Galafold is on track to generate \$1B+ in projected cumulative revenues from 2020-2022 and is on an anticipated path to \$500M+ in annual sales in 2023 and \$1B+ annual sales at peak



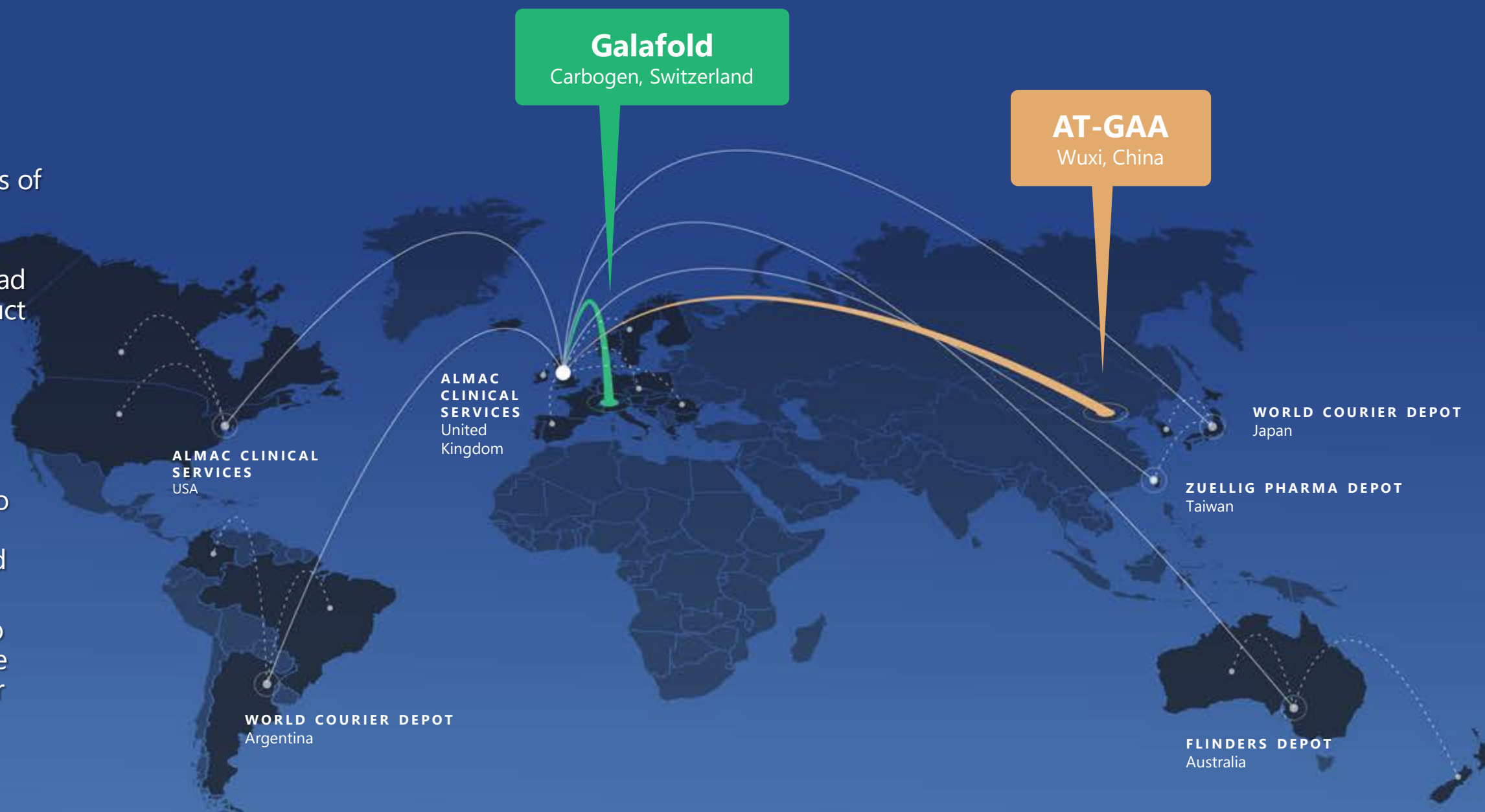
Global Supply Chain

Existing Supply Chain Strategy:

- **Galafold:** Hold multiple years of inventory in API and Drug Product
- **AT-GAA:** Built inventory ahead of time and move drug product to UK

Post COVID-19:

- **Galafold:** Push inventory into the supply chain as far as possible down to country and pharmacy level
- **AT-GAA:** Push inventory into supply chain as far as possible and coordinate site by site for delivery





AT-GAA: Next Potential Standard of Care for Pompe Disease

“We encourage and embrace constant innovation”

- Amicus Belief Statement

AT-GAA: Key Takeaways



AT-GAA for Pompe
Advances Toward
Approval as “Crown
Jewel” of Amicus
Portfolio

- PROPEL study timelines are on track with data expected 1H2021
 - To date, **97%** of the 2,250 planned infusions for the ongoing PROPEL study have been completed on schedule
- Breakthrough Therapy Designation and the Promising Innovative Medicine designation highlight unmet need in Pompe disease today
- U.S. FDA grants rolling BLA submission and company plans to initiate in 2H2020
- Expanded Access Program for infantile-onset Pompe patients underway
- Process performance qualification (PPQ) runs with our partners at WuXi have been successfully completed for the drug substance
- Peak revenue potential of \$1B-\$2B, with exclusivity well into 2030s



Next Generation Gene Therapy Platform

“We have a duty to obsolete our own technologies”

- Amicus Belief Statement

A RARE PORTFOLIO

	DISCOVERY	PRECLINICAL	PHASE 1/2	PHASE 3	REGULATORY	COMMERCIAL
Fabry Franchise						
Galafold® (migalastat) Monotherapy ODD						
Fabry Gene Therapy	PENN					
Pompe Franchise						
AT-GAA (Novel ERT + Chaperone) ODD						
Pompe Gene Therapy	PENN					
Batten Franchise – Gene Therapies						
CLN6 Batten Disease ODD RPD	NCH					
CLN3 Batten Disease ODD RPD	NCH					
CLN8 Batten Disease	NCH					
CLN1 Batten Disease	NCH					
Next Generation Research Programs and CNS Gene Therapies						
CDKL5 Deficiency Disorder GTx / ERT	PENN					
Niemann-Pick Type C (NPC)	NCH / PENN					
Others	NCH / PENN					
MPS Franchise						
Mepsevii™ (vestronidase alfa) <i>(Japan Only)*</i>						
Next Generation MPSIIIA	PENN					
MPSIIIB	PENN					

LEGEND

ODD - Orphan Drug Designation

RPD - Rare Pediatric Disease Designation

*Exclusive license from Ultragenyx for Japanese rights to Mepsevii™, investigator-sponsored trial in Japan underway

Gene Therapy: Updates & Key Takeaways

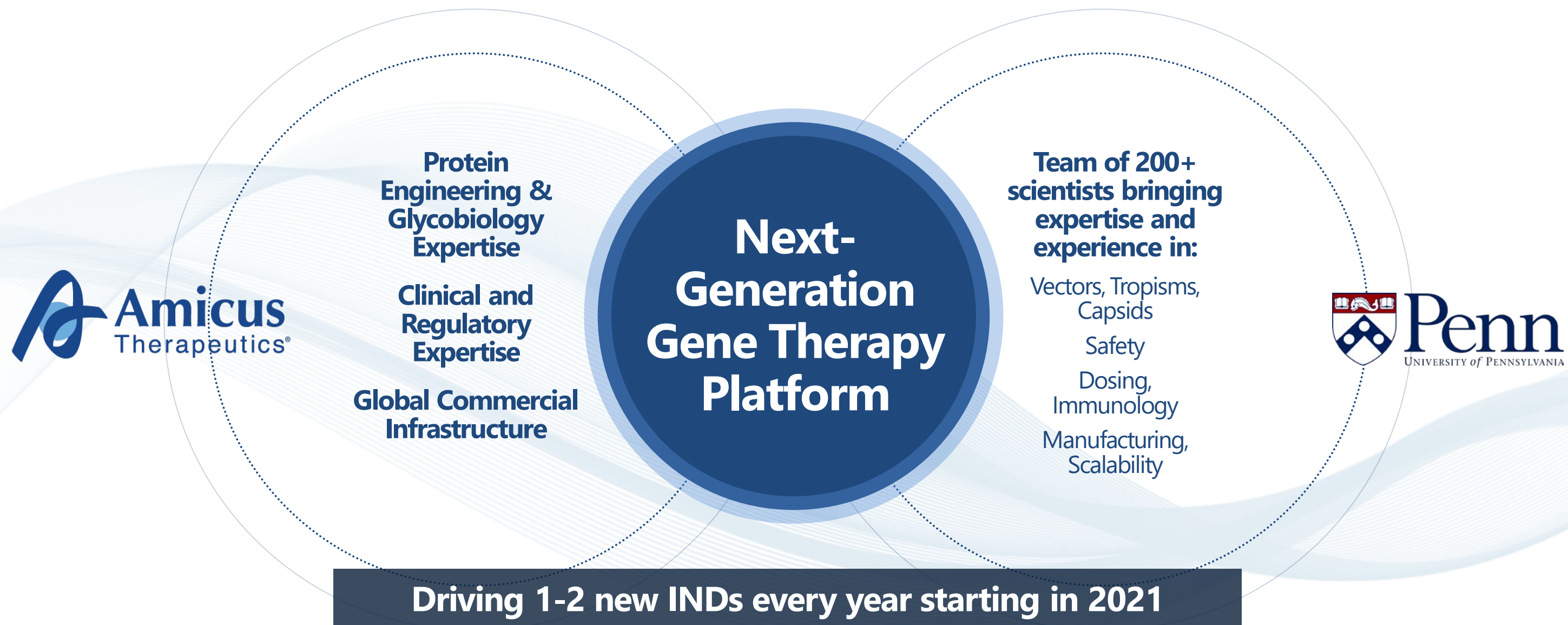


Portfolio of Gene Therapy Programs and Technologies Provides Foundation for Future

- CLN6 Phase 1/2 interim data show profound impact with potential to become first ever approved gene therapy for fatal brain disease in children
- Additional patients to be dosed in Phase 1/2 study of CLN3 in 2021 with commercial supply
- Orphan drug designations granted in U.S. and EU for intrathecal AAV gene therapies for CLN6 and CLN3 Batten disease; CLN3 granted Fast Track designation by U.S. FDA
- Pompe gene therapy clinical candidate declared to move into IND-enabling studies
- Penn Collaboration is R&D engine, with rights to 50+ diseases
- 8 preclinical gene therapies in development

Combines Amicus and Penn Expertise Across Lysosomal and Rare Diseases

An R&D platform with rights to 50+ diseases, including 8 active preclinical programs





Financial Summary

“We are business led and science driven”
- Amicus Belief Statement

1Q2020 Select Financial Results

1Q2020 Revenue of \$60.5M Primarily from Global Galafold Sales

<i>(in thousands, except per share data)</i>	Mar. 31, 2020	Mar. 31, 2019
Product Revenue	60,525	34,046
Cost of Goods Sold	6,552	4,055
R&D Expense	89,120	64,593
SG&A Expense	40,215	44,303
Changes in Fair Value of Contingent Consideration	931	1,383
Depreciation and Amortization	1,764	991
Loss from Operations	(78,057)	(81,279)
Income Tax Expense	(361)	(168)
Net Loss	(88,948)	(120,299)
Net Loss Per Share	(0.35)	(0.56)

Cash Runway Now to Well into 2H2022 (~2+ years)

Fully funded through major milestones in portfolio and continued global growth

Fabry Franchise

Galafold® (migalastat) Monotherapy						
Fabry Gene Therapy	PENN					

Pompe Franchise

AT-GAA (Novel ERT + Chaperone)						
Pompe Gene Therapy	PENN					

Batten Franchise

CLN6 Batten	NCH					
CLN3 Batten	NCH					
CLN8 Batten	NCH					
CLN1 Batten	NCH					

Next Generation CNS Gene Therapies

CDKL5 Deficiency	PENN					
Niemann-Pick Type C	NCH / PENN					
Others	NCH / PENN					

MPS Franchise

Mepsevii™ (vestronidase alfa) (Japan Only)*						
Next Generation MPSIIIA	PENN					
MPSIIIB	PENN					

\$338M+
Cash
1Q2020

~2+ Years Cash Runway

Well into
2H2022

Financial Outlook: Key Takeaways

- Cash runway now well into 2H2022
 - Achieved through continued careful expense management, prioritization of very early stage research programs and more measured capital expenditures
- Non-GAAP quarterly operating expense expected to decline throughout 2020
- Company fully funded through major milestones in portfolio and continued global growth
- Cumulative Galafold projected revenue of \$1B+ in 2020-2022 offsets significant majority of company spend/investments
- Only modest additional capital required in the outer years to extend runway into profitability with multiple non-equity sources available as/when needed



Closing Remarks

“We are business led and science driven”
- Amicus Belief Statement

Thank You

"Our passion for making a difference unites us"

-Amicus Belief Statement



Appendix

Reconciliation

Amicus Therapeutics, Inc.
Reconciliation of Non-GAAP Financial Measures
(in thousands)

	Three Months Ended March 31,	
	2020	2019
Total operating expenses - as reported GAAP	\$ 132,030	\$ 111,270
Research and development:		
Share-based compensation	5,253	5,032
Selling, general and administrative:		
Share-based compensation	7,343	7,712
Changes in fair value of contingent consideration payable	931	1,383
Depreciation and amortization	1,764	991
Total operating expense adjustments to reported GAAP	15,291	15,118
Total operating expenses - as adjusted	\$ 116,739	\$ 96,152